

共同ピーアール株式会社（証券コード2436）

---

2025年12月期（第62期）

第3四半期 決算補足資料

（将来予測に関する注意事項）

将来に亘る部分については、皆様の投資のご参考に資するために提供するものであります。

推測・予測に基づくものであり、確約や保証を与えるものではありません。当然のことながら、予想と違う結果となることがあることを十分にご認識の上ご活用下さい。

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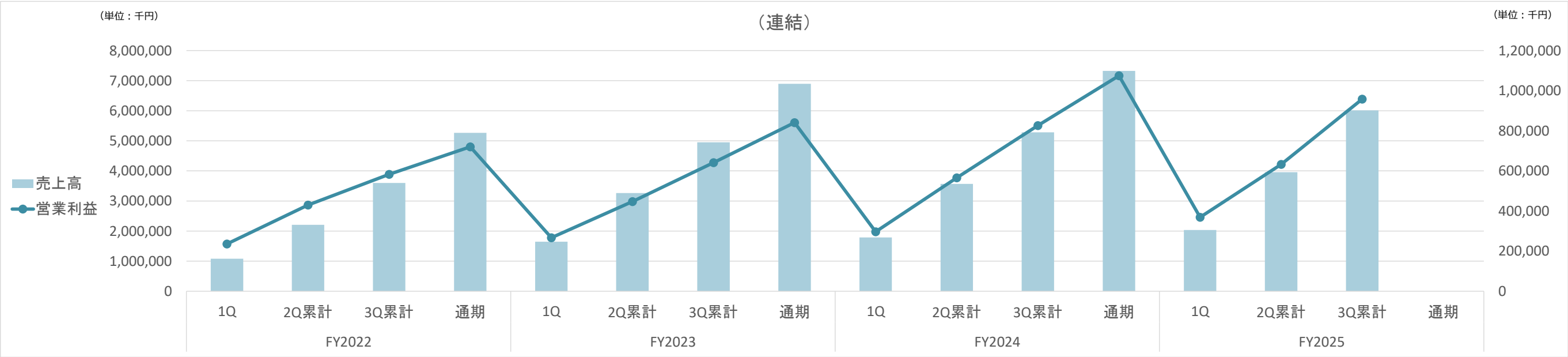
(千円)

|                 | 第59期      |           |           |           | 第60期      |           |           |           | 第61期      |           |           |           | 第62期      |           |           |    |
|-----------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----|
|                 | FY2022    |           |           |           | FY2023    |           |           |           | FY2024    |           |           |           | FY2025    |           |           |    |
|                 | 1Q        | 2Q累計      | 3Q累計      | 通期        | 1Q        | 2Q累計      | 3Q累計      | 通期        | 1Q        | 2Q累計      | 3Q累計      | 通期        | 1Q        | 2Q累計      | 3Q累計      | 通期 |
| 売上高             | 1,081,600 | 2,208,616 | 3,600,699 | 5,264,691 | 1,648,684 | 3,263,505 | 4,952,680 | 6,895,772 | 1,787,914 | 3,567,204 | 5,282,893 | 7,323,625 | 2,036,957 | 3,958,465 | 6,010,240 |    |
| 売上原価            | 480,472   | 1,054,869 | 1,855,727 | 2,842,727 | 907,091   | 1,810,113 | 2,765,749 | 3,893,665 | 972,184   | 1,937,695 | 2,862,781 | 4,009,584 | 1,108,387 | 2,185,182 | 3,291,832 |    |
| 売上総利益           | 601,127   | 1,153,746 | 1,744,972 | 2,421,964 | 741,592   | 1,453,391 | 2,186,931 | 3,002,106 | 815,730   | 1,629,509 | 2,420,111 | 3,314,041 | 928,570   | 1,773,283 | 2,718,407 |    |
| 販売費および一般管理費     | 365,189   | 724,037   | 1,162,095 | 1,701,918 | 474,492   | 1,006,220 | 1,545,814 | 2,161,317 | 518,729   | 1,063,894 | 1,593,777 | 2,239,304 | 559,960   | 1,140,755 | 1,760,480 |    |
| 営業利益            | 235,938   | 429,709   | 582,876   | 720,046   | 267,099   | 447,171   | 641,116   | 840,789   | 297,000   | 565,614   | 826,334   | 1,074,736 | 368,609   | 632,528   | 957,927   |    |
| 営業外収益           | 10,955    | 23,964    | 33,320    | 28,381    | 5,704     | 19,297    | 31,245    | 42,133    | 11,971    | 17,066    | 8,907     | 19,225    | 5,136     | 6,677     | 11,479    |    |
| 営業外費用           | 1,908     | 4,100     | 7,302     | 12,182    | 7,408     | 12,234    | 15,269    | 20,032    | 2,863     | 5,759     | 9,338     | 11,783    | 7,404     | 12,682    | 15,238    |    |
| 経常利益            | 244,985   | 449,572   | 608,893   | 736,245   | 265,396   | 454,235   | 657,091   | 862,890   | 306,108   | 576,921   | 825,903   | 1,082,179 | 366,341   | 626,523   | 954,168   |    |
| 特別利益            | 0         | 53,134    | 55,513    | 55,513    | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         |    |
| 特別損失            | 0         | 0         | 0         | 23,597    | 0         | 54        | 1,014     | 1,014     | 29,608    | 29,608    | 48,323    | 48,323    | 0         | 0         | 0         |    |
| 税金等調整前当期純利益     | 244,985   | 502,707   | 664,407   | 768,161   | 265,396   | 454,180   | 656,077   | 861,875   | 276,500   | 547,312   | 777,579   | 1,033,855 | 366,341   | 626,523   | 954,168   |    |
| 法人税等            | 83,822    | 149,674   | 218,962   | 229,300   | 105,271   | 186,136   | 262,462   | 315,946   | 129,008   | 223,315   | 306,671   | 412,631   | 122,590   | 216,149   | 326,253   |    |
| 親会社株主に帰属する当期純利益 | 153,665   | 336,025   | 421,817   | 520,424   | 144,478   | 243,852   | 350,283   | 487,601   | 116,315   | 264,492   | 385,397   | 526,170   | 215,315   | 355,189   | 538,873   |    |

■前年同期比（率）

(%)

|                 | 第59期   |         |         |        | 第60期   |         |         |         | 第61期   |          |         |         | 第62期    |         |         |    |
|-----------------|--------|---------|---------|--------|--------|---------|---------|---------|--------|----------|---------|---------|---------|---------|---------|----|
|                 | FY2022 |         |         |        | FY2023 |         |         |         | FY2024 |          |         |         | FY2025  |         |         |    |
|                 | 1Q     | 2Q累計    | 3Q累計    | 通期     | 1Q     | 2Q累計    | 3Q累計    | 通期      | 1Q     | 2Q累計     | 3Q累計    | 通期      | 1Q      | 2Q累計    | 3Q累計    | 通期 |
| 売上高             | -19.4% | -15.7%  | -9.5%   | -6.1%  | 52.4%  | 47.8%   | 37.5%   | 31.0%   | 8.4%   | 9.3%     | 6.7%    | 6.2%    | 13.9%   | 11.0%   | 13.8%   |    |
| 売上原価            | -18.6% | -10.0%  | 1.8%    | 8.8%   | 88.8%  | 71.6%   | 49.0%   | 37.0%   | 7.2%   | 7.0%     | 3.5%    | 3.0%    | 14.0%   | 12.8%   | 15.0%   |    |
| 売上総利益           | -20.1% | -20.3%  | -19.0%  | -19.2% | 23.4%  | 26.0%   | 25.3%   | 24.0%   | 10.0%  | 12.1%    | 10.7%   | 10.4%   | 13.8%   | 8.8%    | 12.3%   |    |
| 販売費および一般管理費     | -40.4% | -42.9%  | -38.9%  | -34.9% | 29.9%  | 39.0%   | 33.0%   | 27.0%   | 9.3%   | 5.7%     | 3.1%    | 3.6%    | 7.9%    | 7.2%    | 10.5%   |    |
| 営業利益            | 69.3%  | 138.7%  | 132.2%  | 88.7%  | 13.2%  | 4.1%    | 10.0%   | 16.8%   | 11.2%  | 26.5%    | 28.9%   | 27.8%   | 24.1%   | 11.8%   | 15.9%   |    |
| 営業外収益           | 12.9%  | 104.4%  | 114.3%  | 54.9%  | -47.9% | -19.5%  | -6.2%   | 48.5%   | 109.9% | -11.6%   | -71.5%  | -54.4%  | -57.1%  | -60.9%  | 28.9%   |    |
| 営業外費用           | 16.0%  | 14.2%   | 33.1%   | 60.7%  | 288.3% | 198.4%  | 109.1%  | 64.4%   | -61.4% | -52.9%   | -38.8%  | -41.2%  | 158.6%  | 120.2%  | 63.2%   |    |
| 経常利益            | 66.2%  | 139.0%  | 133.3%  | 87.7%  | 8.3%   | 1.0%    | 7.9%    | 17.2%   | 15.3%  | 27.0%    | 25.7%   | 25.4%   | 19.7%   | 8.6%    | 15.5%   |    |
| 特別利益            | -      | -       | -       | -      | -      | -100.0% | -100.0% | -100.0% | -      | -        | -       | -       | -       | -       | -       |    |
| 特別損失            | -      | -100.0% | -100.0% | -77.4% | -      | -       | -       | -95.7%  | -      | 54729.6% | 4665.6% | 4665.6% | -100.0% | -100.0% | -100.0% |    |
| 税金等調整前当期純利益     | 66.2%  | 196.8%  | 174.2%  | 166.8% | 8.3%   | -9.7%   | -1.3%   | 12.2%   | 4.2%   | 20.5%    | 18.5%   | 20.0%   | 32.5%   | 14.5%   | 22.7%   |    |
| 法人税等            | 90.1%  | 168.3%  | 174.5%  | 47.0%  | 25.6%  | 24.4%   | 19.9%   | 37.8%   | 22.5%  | 20.0%    | 16.8%   | 30.6%   | -5.0%   | -3.2%   | 6.4%    |    |
| 親会社株主に帰属する当期純利益 | 48.8%  | 195.8%  | 159.5%  | 294.4% | -6.0%  | -27.4%  | -17.0%  | -6.3%   | -19.5% | 8.5%     | 10.0%   | 7.9%    | 85.1%   | 34.3%   | 39.8%   |    |



(連結・四半期別)

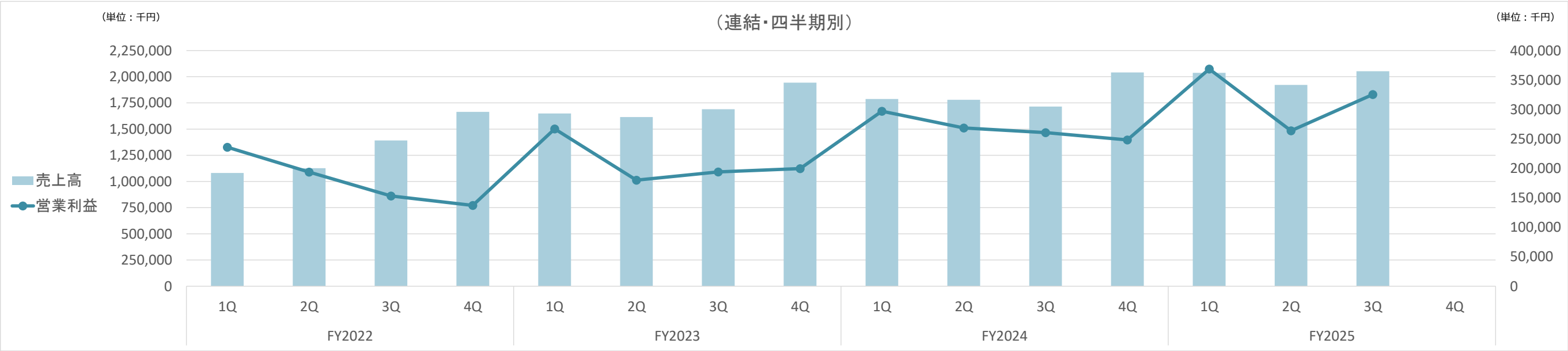
(千円)

|                 | 第59期      |           |           |           | 第60期      |           |           |           | 第61期      |           |           |           | 第62期      |           |           |    |
|-----------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----|
|                 | FY2022    |           |           |           | FY2023    |           |           |           | FY2024    |           |           |           | FY2025    |           |           |    |
|                 | 1Q        | 2Q        | 3Q        | 4Q        | 1Q        | 2Q        | 3Q        | 4Q        | 1Q        | 2Q        | 3Q        | 4Q        | 1Q        | 2Q        | 3Q        | 4Q |
| 売上高             | 1,081,600 | 1,127,016 | 1,392,083 | 1,663,992 | 1,648,684 | 1,614,821 | 1,689,175 | 1,943,092 | 1,787,914 | 1,779,290 | 1,715,689 | 2,040,732 | 2,036,957 | 1,921,508 | 2,051,775 |    |
| 売上原価            | 480,472   | 574,397   | 800,858   | 987,000   | 907,091   | 903,022   | 955,636   | 1,127,916 | 972,184   | 965,511   | 925,086   | 1,146,803 | 1,108,387 | 1,076,795 | 1,106,650 |    |
| 売上総利益           | 601,127   | 552,619   | 591,226   | 676,992   | 741,592   | 711,799   | 733,540   | 815,175   | 815,730   | 813,779   | 790,602   | 893,930   | 928,570   | 844,713   | 945,124   |    |
| 販売費および一般管理費     | 365,189   | 358,848   | 438,058   | 539,823   | 474,492   | 531,728   | 539,594   | 615,503   | 518,729   | 545,165   | 529,883   | 645,527   | 559,960   | 580,795   | 619,725   |    |
| 営業利益            | 235,938   | 193,771   | 153,167   | 137,170   | 267,099   | 180,072   | 193,945   | 199,673   | 297,000   | 268,614   | 260,720   | 248,402   | 368,609   | 263,919   | 325,399   |    |
| 営業外収益           | 10,955    | 13,009    | 9,356     | △4,939    | 5,704     | 13,593    | 11,948    | 10,888    | 11,971    | 5,095     | △8,159    | 10,318    | 5,136     | 1,541     | 4,802     |    |
| 営業外費用           | 1,908     | 2,192     | 3,202     | 4,880     | 7,408     | 4,826     | 3,035     | 4,763     | 2,863     | 2,896     | 3,579     | 2,445     | 7,404     | 5,278     | 2,556     |    |
| 経常利益            | 244,985   | 204,587   | 159,321   | 127,352   | 265,396   | 188,839   | 202,856   | 205,799   | 306,108   | 270,813   | 248,982   | 256,276   | 366,341   | 260,182   | 327,645   |    |
| 特別利益            | 0         | 53,134    | 2,379     | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         |    |
| 特別損失            | 0         | 0         | 0         | 23,597    | 0         | 54        | 960       | 0         | 29,608    | 0         | 18,715    | 0         | 0         | 0         | 0         |    |
| 税金等調整前当期純利益     | 244,985   | 257,722   | 161,700   | 103,754   | 265,396   | 188,784   | 201,897   | 205,798   | 276,500   | 270,812   | 230,267   | 256,276   | 366,341   | 260,182   | 327,645   |    |
| 法人税等            | 83,822    | 65,852    | 69,288    | 10,338    | 105,271   | 80,865    | 76,326    | 53,484    | 129,008   | 94,307    | 83,356    | 105,960   | 122,590   | 93,559    | 110,104   |    |
| 親会社株主に帰属する当期純利益 | 153,665   | 182,360   | 85,792    | 98,607    | 144,478   | 99,374    | 106,431   | 137,318   | 116,315   | 148,177   | 120,905   | 140,773   | 215,315   | 139,874   | 183,684   |    |

■前年同期比（率）

(%)

|                 | 第59期   |         |        |        | 第60期   |         |         |         | 第61期   |         |         |        | 第62期    |        |         |    |
|-----------------|--------|---------|--------|--------|--------|---------|---------|---------|--------|---------|---------|--------|---------|--------|---------|----|
|                 | FY2022 |         |        |        | FY2023 |         |         |         | FY2024 |         |         |        | FY2025  |        |         |    |
|                 | 1Q     | 2Q      | 3Q     | 4Q     | 1Q     | 2Q      | 3Q      | 4Q      | 1Q     | 2Q      | 3Q      | 4Q     | 1Q      | 2Q     | 3Q      | 4Q |
| 売上高             | -19.4% | -11.7%  | 2.5%   | 1.9%   | 52.4%  | 43.3%   | 21.3%   | 16.8%   | 8.4%   | 10.2%   | 1.6%    | 5.0%   | 13.9%   | 8.0%   | 19.6%   |    |
| 売上原価            | -18.6% | -1.1%   | 23.0%  | 24.7%  | 88.8%  | 57.2%   | 19.3%   | 14.3%   | 7.2%   | 6.9%    | -3.2%   | 1.7%   | 14.0%   | 11.5%  | 19.6%   |    |
| 売上総利益           | -20.1% | -20.5%  | -16.3% | -19.6% | 23.4%  | 28.8%   | 24.1%   | 20.4%   | 10.0%  | 14.3%   | 7.8%    | 9.7%   | 13.8%   | 3.8%   | 19.5%   |    |
| 販売費および一般管理費     | -40.4% | -45.2%  | -31.1% | -24.1% | 29.9%  | 48.2%   | 23.2%   | 14.0%   | 9.3%   | 2.5%    | -1.8%   | 4.9%   | 7.9%    | 6.5%   | 17.0%   |    |
| 営業利益            | 69.3%  | 376.5%  | 115.8% | 5.1%   | 13.2%  | -7.1%   | 26.6%   | 45.6%   | 11.2%  | 49.2%   | 34.4%   | 24.4%  | 24.1%   | -1.7%  | 24.8%   |    |
| 営業外収益           | 12.9%  | 542.1%  | 145.0% | -      | -47.9% | 4.5%    | 27.7%   | -       | 109.9% | -62.5%  | -       | -5.2%  | -57.1%  | -69.8% | -       |    |
| 営業外費用           | 16.0%  | 12.8%   | 68.9%  | 132.9% | 288.3% | 120.2%  | -5.2%   | -2.4%   | -61.4% | -40.0%  | 17.9%   | -48.7% | 158.6%  | 82.3%  | -28.6%  |    |
| 経常利益            | 66.2%  | 402.1%  | 118.5% | -2.9%  | 8.3%   | -7.7%   | 27.3%   | 61.6%   | 15.3%  | 43.4%   | 22.7%   | 24.5%  | 19.7%   | -3.9%  | 31.6%   |    |
| 特別利益            | -      | -       | -      | -      | -      | -100.0% | -100.0% | -       | -      | -       | -       | -      | -       | -      | -       |    |
| 特別損失            | -      | -100.0% | -      | -72.4% | -      | -       | -       | -100.0% | -      | -100.0% | 1849.5% | -      | -100.0% | -      | -100.0% |    |
| 税金等調整前当期純利益     | 66.2%  | 1072.2% | 121.8% | 127.4% | 8.3%   | -26.7%  | 24.9%   | 98.4%   | 4.2%   | 43.5%   | 14.1%   | 24.5%  | 32.5%   | -3.9%  | 42.3%   |    |
| 法人税等            | 90.1%  | 462.5%  | 189.1% | -86.4% | 25.6%  | 22.8%   | 10.2%   | 417.4%  | 22.5%  | 16.6%   | 9.2%    | 98.1%  | -5.0%   | -0.8%  | 32.1%   |    |
| 親会社株主に帰属する当期純利益 | 48.8%  | 1673.6% | 75.3%  | -      | -6.0%  | -45.5%  | 24.1%   | 39.3%   | -19.5% | 49.1%   | 13.6%   | 2.5%   | 85.1%   | -5.6%  | 51.9%   |    |



(連結・四半期別)

■セグメント別外部売上高

| (千円)               | 第59期    |         |           |           | 第60期      |           |           |           | 第61期      |           |           |           | 第62期      |           |           |    |
|--------------------|---------|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----|
|                    | FY2022  |         |           |           | FY2023    |           |           |           | FY2024    |           |           |           | FY2025    |           |           |    |
|                    | 1Q      | 2Q      | 3Q        | 4Q        | 1Q        | 2Q        | 3Q        | 4Q        | 1Q        | 2Q        | 3Q        | 4Q        | 1Q        | 2Q        | 3Q        | 4Q |
| PR事業               | 941,498 | 994,939 | 1,088,249 | 1,367,511 | 1,278,327 | 1,223,222 | 1,276,955 | 1,504,064 | 1,350,641 | 1,307,538 | 1,253,402 | 1,534,337 | 1,527,384 | 1,362,404 | 1,420,549 |    |
| インフルエンサーマーケティング事業  | 140,101 | 132,076 | 148,946   | 142,664   | 173,692   | 192,045   | 223,924   | 247,520   | 213,532   | 245,595   | 256,723   | 270,372   | 270,301   | 312,898   | 338,867   |    |
| AI・ビッグデータソリューション事業 |         |         | 154,888   | 153,816   | 196,663   | 199,554   | 188,294   | 191,506   | 223,740   | 226,156   | 205,562   | 236,022   | 239,272   | 246,205   | 292,357   |    |

※2022年1月より株式会社VAZ（インフルエンサーマーケティング事業）、2022年6月より株式会社キーウォーカー（AI・ビッグデータソリューション事業）を連結子会社化

※2025年5月より株式会社ディービーピーアール（PR事業）、2025年7月よりトータル・コミュニケーションズ株式会社（PR事業）を連結子会社化

■セグメント別利益

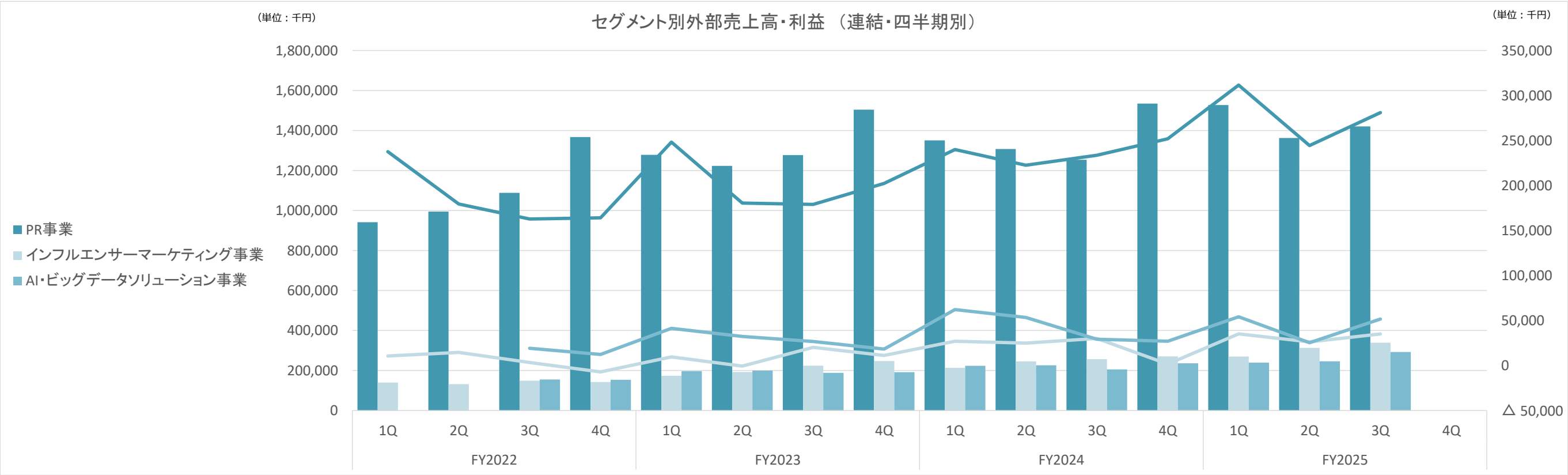
| (千円)               | 第59期    |         |         |         | 第60期    |         |         |         | 第61期    |         |         |         | 第62期    |         |         |    |
|--------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----|
|                    | FY2022  |         |         |         | FY2023  |         |         |         | FY2024  |         |         |         | FY2025  |         |         |    |
|                    | 1Q      | 2Q      | 3Q      | 4Q      | 1Q      | 2Q      | 3Q      | 4Q      | 1Q      | 2Q      | 3Q      | 4Q      | 1Q      | 2Q      | 3Q      | 4Q |
| PR事業               | 237,656 | 179,493 | 162,791 | 164,126 | 248,253 | 180,537 | 179,065 | 202,388 | 239,949 | 222,531 | 233,548 | 251,893 | 311,572 | 244,421 | 281,001 |    |
| インフルエンサーマーケティング事業  | 10,646  | 14,616  | 3,374   | △ 7,128 | 9,608   | △ 633   | 20,243  | 11,160  | 26,961  | 24,862  | 30,065  | 1,597   | 35,148  | 26,275  | 35,128  |    |
| AI・ビッグデータソリューション事業 |         |         | 19,154  | 12,296  | 41,347  | 32,283  | 26,748  | 18,216  | 62,144  | 53,372  | 29,242  | 26,934  | 54,068  | 25,360  | 51,693  |    |

※2022年1月より株式会社VAZ（インフルエンサーマーケティング事業）、2022年6月より株式会社キーウォーカー（AI・ビッグデータソリューション事業）を連結子会社化

※2025年5月より株式会社ディービーピーアール（PR事業）、2025年7月よりトータル・コミュニケーションズ株式会社（PR事業）を連結子会社化

■セグメント外部売上高（PR事業）

| (千円)      | 第59期    |         |         |         | 第60期    |         |         |         | 第61期    |         |         |         | 第62期    |         |         |    |
|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----|
|           | FY2022  |         |         |         | FY2023  |         |         |         | FY2024  |         |         |         | FY2025  |         |         |    |
|           | 1Q      | 2Q      | 3Q      | 4Q      | 1Q      | 2Q      | 3Q      | 4Q      | 1Q      | 2Q      | 3Q      | 4Q      | 1Q      | 2Q      | 3Q      | 4Q |
| リテイナー     | 571,915 | 549,704 | 636,324 | 636,443 | 602,042 | 611,961 | 632,844 | 632,297 | 631,443 | 654,310 | 671,050 | 667,095 | 651,773 | 663,342 | 682,328 |    |
| スポット      | 336,937 | 384,596 | 402,122 | 689,770 | 619,428 | 582,791 | 611,329 | 813,836 | 687,251 | 624,043 | 555,277 | 830,074 | 828,865 | 668,781 | 717,190 |    |
| バイドパブリシティ | 32,645  | 60,639  | 49,803  | 41,297  | 56,856  | 28,469  | 32,781  | 57,930  | 31,946  | 29,184  | 27,074  | 37,704  | 46,744  | 30,280  | 21,030  |    |



(連結・四半期別)

■会社別売上高

(千円)

|         | 第59期     |         |          |           | 第60期      |           |           |           | 第61期      |           |           |           | 第62期      |           |           |    |
|---------|----------|---------|----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----|
|         | FY2022   |         |          |           | FY2023    |           |           |           | FY2024    |           |           |           | FY2025    |           |           |    |
|         | 1Q       | 2Q      | 3Q       | 4Q        | 1Q        | 2Q        | 3Q        | 4Q        | 1Q        | 2Q        | 3Q        | 4Q        | 1Q        | 2Q        | 3Q        | 4Q |
| 共同      | 804,230  | 790,685 | 947,120  | 1,212,731 | 1,150,005 | 1,044,878 | 1,112,521 | 1,300,599 | 1,228,234 | 1,134,547 | 1,082,239 | 1,352,157 | 1,381,112 | 1,203,735 | 1,216,572 |    |
| 共和      | 41,406   | 45,431  | 40,365   | 44,445    | 48,657    | 48,935    | 42,119    | 44,180    | 35,282    | 44,073    | 36,323    | 45,666    | 38,151    | 39,998    | 31,440    |    |
| MPグループ  | 109,538  | 143,678 | 116,447  | 122,731   | 102,716   | 149,606   | 137,863   | 174,285   | 95,654    | 137,903   | 145,711   | 153,360   | 123,383   | 126,310   | 153,088   |    |
| VAZ     | 151,004  | 154,377 | 151,246  | 143,564   | 175,222   | 192,695   | 226,323   | 248,520   | 217,752   | 248,325   | 261,773   | 283,353   | 270,661   | 314,278   | 343,907   |    |
| キーウォーカー |          |         | 155,701  | 154,629   | 197,476   | 200,367   | 189,107   | 194,319   | 224,553   | 226,969   | 206,375   | 236,835   | 240,085   | 247,018   | 293,170   |    |
| DBPR    |          |         |          |           |           |           |           |           |           |           |           |           |           | 1,028     | 1,032     |    |
| TCI     |          |         |          |           |           |           |           |           |           |           |           |           |           |           | 28,967    |    |
| 調整      | △ 24,580 | △ 7,156 | △ 18,797 | △ 14,110  | △ 25,394  | △ 21,660  | △ 18,761  | △ 18,813  | △ 13,561  | △ 12,528  | △ 16,735  | △ 30,641  | △ 16,437  | △ 10,861  | △ 16,404  |    |

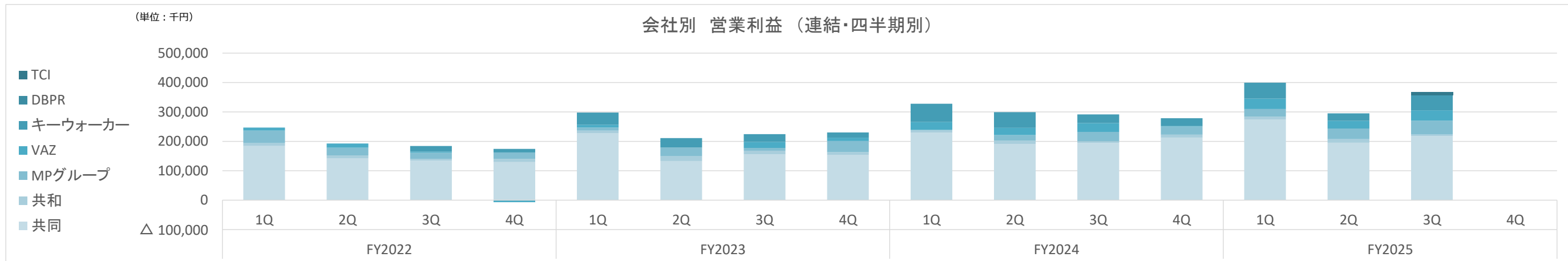
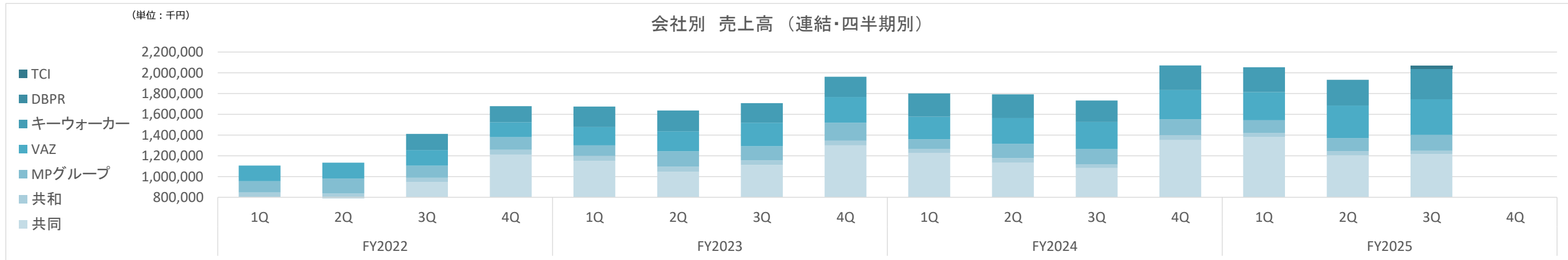
■会社別営業利益

(千円)

|         | 第59期     |         |          |          | 第60期     |          |          |          | 第61期     |          |          |          | 第62期     |          |          |    |
|---------|----------|---------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----|
|         | FY2022   |         |          |          | FY2023   |          |          |          | FY2024   |          |          |          | FY2025   |          |          |    |
|         | 1Q       | 2Q      | 3Q       | 4Q       | 1Q       | 2Q       | 3Q       | 4Q       | 1Q       | 2Q       | 3Q       | 4Q       | 1Q       | 2Q       | 3Q       | 4Q |
| 共同      | 184,067  | 142,418 | 134,161  | 129,669  | 227,117  | 133,394  | 155,863  | 154,197  | 229,597  | 191,212  | 194,537  | 213,012  | 273,855  | 195,182  | 217,601  |    |
| 共和      | 10,010   | 9,888   | 6,849    | 10,586   | 9,677    | 15,743   | 12,304   | 9,151    | 8,770    | 10,911   | 5,127    | 9,777    | 9,707    | 12,111   | 5,578    |    |
| MPグループ  | 42,370   | 25,995  | 20,581   | 21,941   | 10,258   | 29,813   | 9,547    | 37,690   | 231      | 19,039   | 32,563   | 27,484   | 26,640   | 36,334   | 46,980   |    |
| VAZ     | 10,646   | 14,616  | 3,374    | △ 7,128  | 9,608    | △ 633    | 20,243   | 11,160   | 26,961   | 24,862   | 30,065   | 1,597    | 35,148   | 26,275   | 35,128   |    |
| キーウォーカー |          |         | 19,154   | 12,296   | 41,347   | 32,283   | 26,748   | 18,216   | 62,144   | 53,372   | 29,242   | 26,934   | 54,068   | 25,360   | 51,693   |    |
| DBPR    |          |         |          |          |          |          |          |          |          |          |          |          |          | △ 536    | △ 1,020  |    |
| TCI     |          |         |          |          |          |          |          |          |          |          |          |          |          |          | 10,033   |    |
| 調整      | △ 11,155 | 852     | △ 30,950 | △ 30,194 | △ 30,910 | △ 30,526 | △ 30,760 | △ 30,741 | △ 30,703 | △ 30,782 | △ 30,814 | △ 30,402 | △ 30,810 | △ 30,810 | △ 40,595 |    |

※2022年1月より株式会社VAZ（インフルエンサーマーケティング事業）、2022年6月より株式会社キーウォーカー（AI・ビッグデータソリューション事業）を連結子会社化

※2025年5月より株式会社ディービーピーアル（PR事業）、2025年7月よりトータル・コミュニケーションズ株式会社（PR事業）を連結子会社化



(単体・累計)

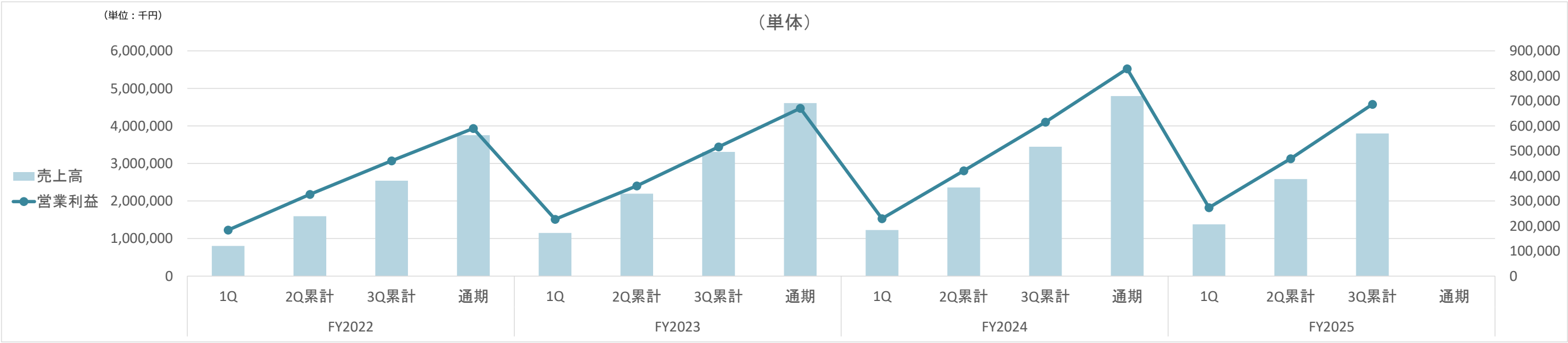
(千円)

|             | 第59期    |           |           |           | 第60期      |           |           |           | 第61期      |           |           |           | 第62期      |           |           |    |
|-------------|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----|
|             | FY2022  |           |           |           | FY2023    |           |           |           | FY2024    |           |           |           | FY2025    |           |           |    |
|             | 1Q      | 2Q累計      | 3Q累計      | 通期        | 1Q        | 2Q累計      | 3Q累計      | 通期        | 1Q        | 2Q累計      | 3Q累計      | 通期        | 1Q        | 2Q累計      | 3Q累計      | 通期 |
| 売上高         | 804,230 | 1,594,915 | 2,542,036 | 3,754,768 | 1,150,005 | 2,194,883 | 3,307,404 | 4,608,004 | 1,228,234 | 2,362,781 | 3,445,021 | 4,797,178 | 1,381,112 | 2,584,848 | 3,801,420 |    |
| 売上原価        | 354,998 | 730,698   | 1,294,683 | 2,038,188 | 644,111   | 1,262,885 | 1,916,686 | 2,703,510 | 697,348   | 1,334,622 | 1,928,630 | 2,702,826 | 778,627   | 1,466,434 | 2,138,919 |    |
| 売上総利益       | 449,232 | 864,216   | 1,247,353 | 1,716,579 | 505,894   | 931,998   | 1,390,718 | 1,904,493 | 530,885   | 1,028,159 | 1,516,390 | 2,094,352 | 602,484   | 1,118,413 | 1,662,500 |    |
| 販売費および一般管理費 | 265,164 | 537,731   | 786,706   | 1,126,263 | 278,776   | 571,486   | 874,343   | 1,233,920 | 301,288   | 607,350   | 901,044   | 1,265,992 | 328,629   | 649,374   | 975,860   |    |
| 営業利益        | 184,067 | 326,485   | 460,646   | 590,316   | 227,117   | 360,511   | 516,375   | 670,572   | 229,597   | 420,809   | 615,346   | 828,359   | 273,855   | 469,038   | 686,640   |    |
| 営業外収益       | 6,830   | 17,699    | 24,707    | 21,436    | 3,733     | 13,643    | 169,364   | 181,458   | 158,598   | 167,057   | 161,516   | 173,912   | 4,083     | 8,027     | 13,020    |    |
| 営業外費用       | 1,610   | 3,473     | 5,709     | 8,072     | 2,528     | 4,191     | 6,088     | 7,962     | 1,825     | 3,737     | 6,061     | 7,392     | 6,438     | 10,732    | 10,490    |    |
| 経常利益        | 189,287 | 340,712   | 479,644   | 603,681   | 228,323   | 369,964   | 679,651   | 844,068   | 386,369   | 584,129   | 770,801   | 994,879   | 271,499   | 466,333   | 689,169   |    |
| 特別利益        | 0       | 7,289     | 7,289     | 7,289     | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         |    |
| 特別損失        | 0       | 0         | 0         | 0         | 0         | 54        | 54        | 54        | 29,374    | 29,374    | 48,089    | 48,089    | 0         | 0         | 0         |    |
| 税金等調整前当期純利益 | 189,287 | 348,001   | 486,934   | 610,971   | 228,323   | 369,909   | 679,596   | 844,013   | 356,995   | 554,754   | 722,711   | 946,789   | 271,499   | 466,333   | 689,169   |    |
| 法人税等        | 64,921  | 119,358   | 170,079   | 183,455   | 90,231    | 143,287   | 201,051   | 240,732   | 100,533   | 166,217   | 228,877   | 314,758   | 90,244    | 158,707   | 235,504   |    |
| 当期純利益       | 124,365 | 228,643   | 316,855   | 427,515   | 138,091   | 226,622   | 478,544   | 603,280   | 256,461   | 388,537   | 493,833   | 632,030   | 181,255   | 307,626   | 907,331   |    |

■前年同期比（率）

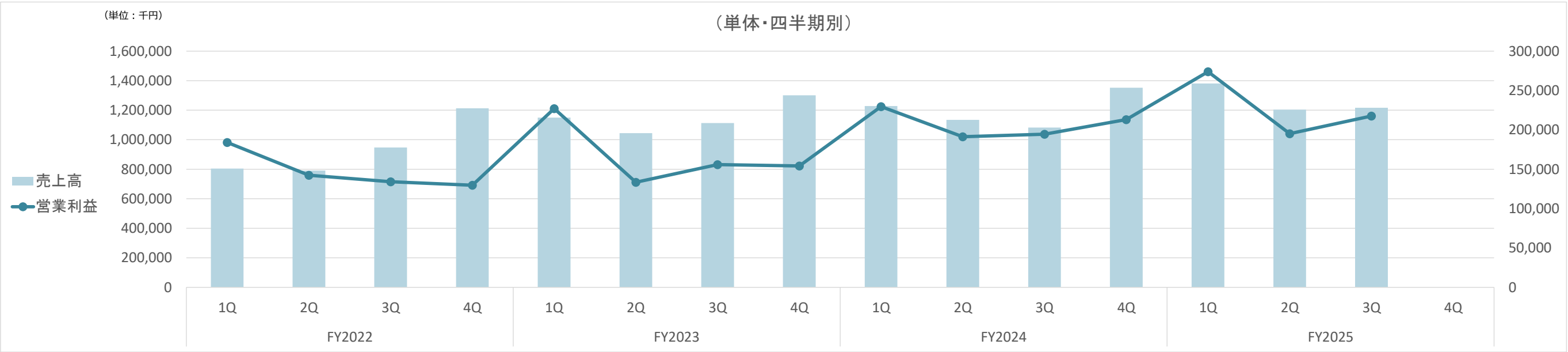
(%)

|             | 第59期   |         |         |         | 第60期   |         |         |         | 第61期    |          |          |          | 第62期    |         |         |    |
|-------------|--------|---------|---------|---------|--------|---------|---------|---------|---------|----------|----------|----------|---------|---------|---------|----|
|             | FY2022 |         |         |         | FY2023 |         |         |         | FY2024  |          |          |          | FY2025  |         |         |    |
|             | 1Q     | 2Q累計    | 3Q累計    | 通期      | 1Q     | 2Q累計    | 3Q累計    | 通期      | 1Q      | 2Q累計     | 3Q累計     | 通期       | 1Q      | 2Q累計    | 3Q累計    | 通期 |
| 売上高         | -31.5% | -30.0%  | -23.0%  | -19.2%  | 43.0%  | 37.6%   | 30.1%   | 22.7%   | 6.8%    | 7.6%     | 4.2%     | 4.1%     | 12.4%   | 9.4%    | 10.3%   |    |
| 売上原価        | -31.3% | -30.0%  | -12.4%  | -5.0%   | 81.4%  | 72.8%   | 48.0%   | 32.6%   | 8.3%    | 5.7%     | 0.6%     | 0.0%     | 11.7%   | 9.9%    | 10.9%   |    |
| 売上総利益       | -31.8% | -29.9%  | -31.6%  | -31.3%  | 12.6%  | 7.8%    | 11.5%   | 10.9%   | 4.9%    | 10.3%    | 9.0%     | 10.0%    | 13.5%   | 8.8%    | 9.6%    |    |
| 販売費および一般管理費 | -46.9% | -49.0%  | -50.5%  | -48.1%  | 5.1%   | 6.3%    | 11.1%   | 9.6%    | 8.1%    | 6.3%     | 3.1%     | 2.6%     | 9.1%    | 6.9%    | 8.3%    |    |
| 営業利益        | 16.2%  | 81.1%   | 97.4%   | 79.5%   | 23.4%  | 10.4%   | 12.1%   | 13.6%   | 1.1%    | 16.7%    | 19.2%    | 23.5%    | 19.3%   | 11.5%   | 11.6%   |    |
| 営業外収益       | -1.4%  | 133.8%  | 116.8%  | 31.1%   | -45.3% | -22.9%  | 585.5%  | 746.5%  | 4148.5% | 1124.5%  | -4.6%    | -4.2%    | -97.4%  | -95.2%  | -91.9%  |    |
| 営業外費用       | 5.4%   | 4.0%    | 12.2%   | 14.3%   | 57.0%  | 20.7%   | 6.6%    | -1.4%   | -27.8%  | -10.8%   | -0.4%    | -7.2%    | 252.8%  | 187.2%  | 73.1%   |    |
| 経常利益        | 15.5%  | 84.7%   | 100.1%  | 78.5%   | 20.6%  | 8.6%    | 41.7%   | 39.8%   | 69.2%   | 57.9%    | 13.4%    | 17.9%    | -29.7%  | -20.2%  | -10.6%  |    |
| 特別利益        | -      | -       | -       | -       | -      | -100.0% | -100.0% | -100.0% | -       | -        | -        | -        | -       | -       | -       |    |
| 特別損失        | -      | -100.0% | -100.0% | -100.0% | -      | -       | -       | -       | -       | 54296.3% | 88953.7% | 88953.7% | -100.0% | -100.0% | -100.0% |    |
| 税金等調整前当期純利益 | 15.5%  | 106.3%  | 117.5%  | 157.9%  | 20.6%  | 6.3%    | 39.6%   | 38.1%   | 56.4%   | 50.0%    | 6.3%     | 12.2%    | -23.9%  | -15.9%  | -4.6%   |    |
| 法人税等        | 25.5%  | 111.0%  | 128.4%  | 51.1%   | 39.0%  | 20.0%   | 18.2%   | 31.2%   | 11.4%   | 16.0%    | 13.8%    | 30.8%    | -10.2%  | -4.5%   | 2.9%    |    |
| 当期純利益       | 10.9%  | 103.9%  | 112.0%  | 270.2%  | 11.0%  | -0.9%   | 51.0%   | 41.1%   | 85.7%   | 71.4%    | 3.2%     | 4.8%     | -29.3%  | -20.8%  | 83.7%   |    |



| (単体・四半期別)   | 第59期    |         |         |           | 第60期      |           |           |           | 第61期      |           |           |           | 第62期      |           |           |    |
|-------------|---------|---------|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----|
|             | FY2022  |         |         |           | FY2023    |           |           |           | FY2024    |           |           |           | FY2025    |           |           |    |
| (千円)        | 1Q      | 2Q      | 3Q      | 4Q        | 1Q        | 2Q        | 3Q        | 4Q        | 1Q        | 2Q        | 3Q        | 4Q        | 1Q        | 2Q        | 3Q        | 4Q |
| 売上高         | 804,230 | 790,685 | 947,121 | 1,212,732 | 1,150,005 | 1,044,878 | 1,112,521 | 1,300,600 | 1,228,234 | 1,134,547 | 1,082,240 | 1,352,157 | 1,381,112 | 1,203,736 | 1,216,572 |    |
| 売上原価        | 354,998 | 375,700 | 563,985 | 743,505   | 644,111   | 618,774   | 653,801   | 786,824   | 697,348   | 637,274   | 594,008   | 774,196   | 778,627   | 687,807   | 672,485   |    |
| 売上総利益       | 449,232 | 414,984 | 383,137 | 469,226   | 505,894   | 426,104   | 458,720   | 513,775   | 530,885   | 497,274   | 488,231   | 577,962   | 602,484   | 515,929   | 544,087   |    |
| 販売費および一般管理費 | 265,164 | 272,567 | 248,975 | 339,557   | 278,776   | 292,710   | 302,857   | 359,577   | 301,288   | 306,062   | 293,694   | 364,948   | 328,629   | 320,745   | 326,486   |    |
| 営業利益        | 184,067 | 142,418 | 134,161 | 129,670   | 227,117   | 133,394   | 155,864   | 154,197   | 229,597   | 191,212   | 194,537   | 213,013   | 273,855   | 195,183   | 217,602   |    |
| 営業外収益       | 6,830   | 10,869  | 7,008   | △3,271    | 3,733     | 9,910     | 155,721   | 12,094    | 158,598   | 8,459     | △5,541    | 12,396    | 4,083     | 3,944     | 4,993     |    |
| 営業外費用       | 1,610   | 1,863   | 2,236   | 2,363     | 2,528     | 1,663     | 1,897     | 1,874     | 1,825     | 1,912     | 2,324     | 1,331     | 6,438     | 4,294     | △242      |    |
| 経常利益        | 189,287 | 151,425 | 138,932 | 124,037   | 228,323   | 141,641   | 309,687   | 164,417   | 386,369   | 197,760   | 186,672   | 224,078   | 271,499   | 194,834   | 222,836   |    |
| 特別利益        | 0       | 7,289   | 0       | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         |    |
| 特別損失        | 0       | 0       | 0       | 0         | 0         | 54        | 0         | 0         | 29,374    | 0         | 18,715    | 0         | 0         | 0         | 0         |    |
| 税金等調整前当期純利益 | 189,287 | 158,714 | 138,933 | 124,037   | 228,323   | 141,586   | 309,687   | 164,417   | 356,995   | 197,759   | 167,957   | 224,078   | 271,499   | 194,834   | 222,836   |    |
| 法人税等        | 64,921  | 54,437  | 50,721  | 13,376    | 90,231    | 53,056    | 57,764    | 39,681    | 100,533   | 65,684    | 62,660    | 85,881    | 90,244    | 68,463    | 76,797    |    |
| 当期純利益       | 124,365 | 104,278 | 88,212  | 110,660   | 138,091   | 88,531    | 251,922   | 124,736   | 256,461   | 132,076   | 105,296   | 138,197   | 181,255   | 126,371   | 599,705   |    |

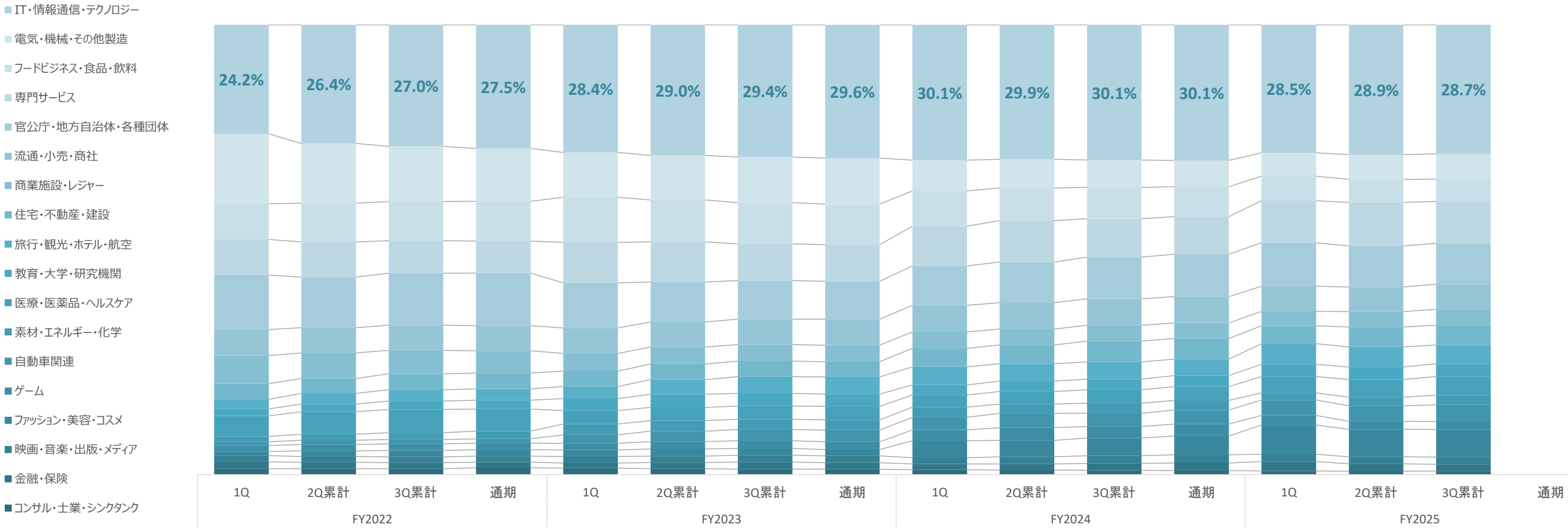
| ■前年同期比（率）   | 第59期   |         |        |         | 第60期   |         |         |        | 第61期    |         |        |        | 第62期    |        |         |    |
|-------------|--------|---------|--------|---------|--------|---------|---------|--------|---------|---------|--------|--------|---------|--------|---------|----|
|             | FY2022 |         |        |         | FY2023 |         |         |        | FY2024  |         |        |        | FY2025  |        |         |    |
| (%)         | 1Q     | 2Q      | 3Q     | 4Q      | 1Q     | 2Q      | 3Q      | 4Q     | 1Q      | 2Q      | 3Q     | 4Q     | 1Q      | 2Q     | 3Q      | 4Q |
| 売上高         | -31.5% | -28.3%  | -7.4%  | -9.8%   | 43.0%  | 32.1%   | 17.5%   | 7.2%   | 6.8%    | 8.6%    | -2.7%  | 4.0%   | 12.4%   | 6.1%   | 12.4%   |    |
| 売上原価        | -31.3% | -28.8%  | 30.0%  | 11.4%   | 81.4%  | 64.7%   | 15.9%   | 5.8%   | 8.3%    | 3.0%    | -9.1%  | -1.6%  | 11.7%   | 7.9%   | 13.2%   |    |
| 売上総利益       | -31.8% | -27.9%  | -34.9% | -30.7%  | 12.6%  | 2.7%    | 19.7%   | 9.5%   | 4.9%    | 16.7%   | 6.4%   | 12.5%  | 13.5%   | 3.8%   | 11.4%   |    |
| 販売費および一般管理費 | -46.9% | -50.8%  | -53.5% | -41.6%  | 5.1%   | 7.4%    | 21.6%   | 5.9%   | 8.1%    | 4.6%    | -3.0%  | 1.5%   | 9.1%    | 4.8%   | 11.2%   |    |
| 営業利益        | 16.2%  | 554.5%  | 152.6% | 35.7%   | 23.4%  | -6.3%   | 16.2%   | 18.9%  | 1.1%    | 43.3%   | 24.8%  | 38.1%  | 19.3%   | 2.1%   | 11.9%   |    |
| 営業外収益       | -1.4%  | 1579.9% | 83.1%  | -       | -45.3% | -8.8%   | 2122.0% | -      | 4148.5% | -14.6%  | -      | 2.5%   | -97.4%  | -53.4% | -       |    |
| 営業外費用       | 5.4%   | 2.8%    | 27.8%  | 19.6%   | 57.0%  | -10.7%  | -15.2%  | -20.7% | -27.8%  | 15.0%   | 22.5%  | -29.0% | 252.8%  | 124.6% | -       |    |
| 経常利益        | 15.5%  | 635.3%  | 151.8% | 25.9%   | 20.6%  | -6.5%   | 122.9%  | 32.6%  | 69.2%   | 39.6%   | -39.7% | 36.3%  | -29.7%  | -1.5%  | 19.4%   |    |
| 特別利益        | -      | -       | -      | -       | -      | -100.0% | -       | -      | -       | -       | -      | -      | -       | -      | -       |    |
| 特別損失        | -      | -100.0% | -      | -100.0% | -      | -       | -       | -      | -       | -100.0% | -      | -      | -100.0% | -      | -100.0% |    |
| 税金等調整前当期純利益 | 15.5%  | 3175.2% | 151.8% | 855.3%  | 20.6%  | -10.8%  | 122.9%  | 32.6%  | 56.4%   | 39.7%   | -45.8% | 36.3%  | -23.9%  | -1.5%  | 32.7%   |    |
| 法人税等        | 25.5%  | 1022.6% | 183.3% | -71.5%  | 39.0%  | -2.5%   | 13.9%   | 196.7% | 11.4%   | 23.8%   | 8.5%   | 116.4% | -10.2%  | 4.2%   | 22.6%   |    |
| 当期純利益       | 10.9%  | -       | 136.6% | -       | 11.0%  | -15.1%  | 185.6%  | 12.7%  | 85.7%   | 49.2%   | -58.2% | 10.8%  | -29.3%  | -4.3%  | 469.5%  |    |



(単体・累計)  
■リテイナー売上構成比率

| (%)            | 第59期   |       |       |       | 第60期   |       |       |       | 第61期   |       |       |       | 第62期   |       |       |    |
|----------------|--------|-------|-------|-------|--------|-------|-------|-------|--------|-------|-------|-------|--------|-------|-------|----|
|                | FY2022 |       |       |       | FY2023 |       |       |       | FY2024 |       |       |       | FY2025 |       |       |    |
|                | 1Q     | 2Q累計  | 3Q累計  | 通期    | 1Q     | 2Q累計  | 3Q累計  | 通期    | 1Q     | 2Q累計  | 3Q累計  | 通期    | 1Q     | 2Q累計  | 3Q累計  | 通期 |
| IT・情報通信・テクノロジー | 24.2%  | 26.4% | 27.0% | 27.5% | 28.4%  | 29.0% | 29.4% | 29.6% | 30.1%  | 29.9% | 30.1% | 30.1% | 28.5%  | 28.9% | 28.7% |    |
| 電気・機械・その他製造    | 15.5%  | 13.3% | 12.2% | 11.8% | 9.9%   | 9.9%  | 10.1% | 10.2% | 6.9%   | 6.3%  | 6.1%  | 5.9%  | 5.2%   | 5.5%  | 5.6%  |    |
| フードビジネス・食品・飲料  | 7.9%   | 8.6%  | 8.7%  | 8.8%  | 10.0%  | 9.3%  | 9.2%  | 9.0%  | 7.8%   | 7.3%  | 7.0%  | 6.6%  | 5.5%   | 5.1%  | 4.9%  |    |
| 専門サービス         | 7.9%   | 7.8%  | 7.2%  | 7.1%  | 9.0%   | 8.9%  | 8.2%  | 8.2%  | 8.9%   | 9.2%  | 8.5%  | 8.3%  | 9.4%   | 9.7%  | 9.3%  |    |
| 官公庁・地方自治体・各種団体 | 12.1%  | 11.2% | 11.5% | 11.7% | 10.0%  | 8.9%  | 8.6%  | 8.4%  | 8.8%   | 9.1%  | 9.3%  | 9.4%  | 9.7%   | 9.1%  | 9.1%  |    |
| 流通・小売・商社       | 5.8%   | 5.6%  | 5.6%  | 5.6%  | 5.7%   | 5.6%  | 5.6%  | 5.8%  | 5.9%   | 5.8%  | 5.9%  | 5.9%  | 5.6%   | 5.5%  | 5.6%  |    |
| 商業施設・レジャー      | 6.2%   | 5.7%  | 5.2%  | 5.0%  | 3.9%   | 3.8%  | 3.7%  | 3.7%  | 3.7%   | 3.6%  | 3.5%  | 3.4%  | 3.2%   | 3.4%  | 3.5%  |    |
| 住宅・不動産・建設      | 3.5%   | 3.3%  | 3.5%  | 3.5%  | 3.4%   | 3.5%  | 3.4%  | 3.4%  | 4.1%   | 4.2%  | 4.6%  | 4.6%  | 4.0%   | 4.4%  | 4.4%  |    |
| 旅行・観光・ホテル・航空   | 2.1%   | 2.4%  | 2.5%  | 2.5%  | 2.7%   | 3.2%  | 3.7%  | 3.8%  | 4.0%   | 3.9%  | 3.8%  | 3.7%  | 4.6%   | 4.5%  | 4.2%  |    |
| 教育・大学・研究機関     | 1.6%   | 1.7%  | 1.9%  | 2.0%  | 2.7%   | 2.9%  | 2.8%  | 2.7%  | 2.3%   | 2.3%  | 2.4%  | 2.5%  | 2.7%   | 2.8%  | 2.9%  |    |
| 医療・医薬品・ヘルスケア   | 4.6%   | 5.0%  | 5.1%  | 4.9%  | 3.0%   | 2.9%  | 2.9%  | 3.0%  | 2.7%   | 2.8%  | 3.0%  | 3.1%  | 3.6%   | 3.9%  | 4.2%  |    |
| 素材・エネルギー・化学    | 1.2%   | 1.3%  | 1.5%  | 1.7%  | 2.4%   | 2.3%  | 2.3%  | 2.3%  | 2.2%   | 2.1%  | 2.2%  | 2.1%  | 1.6%   | 1.9%  | 2.1%  |    |
| 自動車関連          | 0.8%   | 1.0%  | 1.0%  | 0.9%  | 1.9%   | 2.3%  | 2.5%  | 2.6%  | 2.8%   | 3.2%  | 3.0%  | 3.1%  | 3.4%   | 3.5%  | 3.7%  |    |
| ゲーム            | 1.3%   | 1.4%  | 1.5%  | 1.4%  | 1.5%   | 1.6%  | 1.7%  | 1.7%  | 2.4%   | 2.8%  | 2.5%  | 2.7%  | 2.1%   | 1.7%  | 1.8%  |    |
| ファッション・美容・コスメ  | 0.9%   | 1.3%  | 1.4%  | 1.5%  | 1.5%   | 1.6%  | 1.5%  | 1.4%  | 3.8%   | 3.7%  | 3.9%  | 4.2%  | 6.5%   | 6.1%  | 6.1%  |    |
| 映画・音楽・出版・メディア  | 1.4%   | 1.3%  | 1.3%  | 1.3%  | 1.4%   | 1.5%  | 1.5%  | 1.5%  | 1.4%   | 1.6%  | 1.7%  | 1.8%  | 1.6%   | 1.6%  | 1.6%  |    |
| 金融・保険          | 1.5%   | 1.4%  | 1.3%  | 1.3%  | 1.1%   | 1.4%  | 1.5%  | 1.4%  | 1.3%   | 1.4%  | 1.5%  | 1.7%  | 2.1%   | 1.6%  | 1.5%  |    |
| コンサル・士業・シンクタンク | 1.3%   | 1.3%  | 1.3%  | 1.5%  | 1.4%   | 1.3%  | 1.2%  | 1.2%  | 1.1%   | 1.0%  | 0.9%  | 0.9%  | 0.8%   | 0.8%  | 0.8%  |    |

リテイナー売上構成比率（単体）



(単体・累計)

■リテナ-外資比率

(%)

|      | 第59期   |       |       |       | 第60期   |       |       |       | 第61期   |       |       |       | 第62期   |       |       |    |
|------|--------|-------|-------|-------|--------|-------|-------|-------|--------|-------|-------|-------|--------|-------|-------|----|
|      | FY2022 |       |       |       | FY2023 |       |       |       | FY2024 |       |       |       | FY2025 |       |       |    |
|      | 1Q     | 2Q累計  | 3Q累計  | 通期    | 1Q     | 2Q累計  | 3Q累計  | 通期    | 1Q     | 2Q累計  | 3Q累計  | 通期    | 1Q     | 2Q累計  | 3Q累計  | 通期 |
| 国内企業 | 63.6%  | 62.2% | 62.3% | 62.6% | 62.9%  | 61.6% | 60.8% | 60.3% | 60.6%  | 61.8% | 63.5% | 64.6% | 63.4%  | 63.4% | 63.1% |    |
| 外資企業 | 36.4%  | 37.8% | 37.7% | 37.4% | 37.1%  | 38.4% | 39.2% | 39.7% | 39.4%  | 38.2% | 36.5% | 35.4% | 36.6%  | 36.6% | 36.9% |    |

リテナ-外資比率 (単体)

