

DATABOOK

(2023年3月1日～2024年2月29日)

March 1, 2023 ~ February 29, 2024

株式会社バロックジャパンリミテッド
BAROQUE JAPAN LIMITED

<https://www.baroque-global.com>

BAROQUE JAPAN LIMITED

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I. 連結財務・業績の推移 Consolidated Financial Summary

1. 通期決算の概要 Full Year Financial Result

(単位: 百万円/JPY mil)

	2020/2期			2021/2期			2022/2期			2023/2期			2024/2期		
	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy
売上高/Net sales	65,880	100.0%	-	50,590	100.0%	76.8%	59,139	100.0%	116.9%	58,842	100.0%	99.5%	60,290	100.0%	102.5%
売上総利益/Gross profit	37,837	57.4%	-	27,847	55.0%	73.6%	32,781	55.4%	117.7%	33,410	56.8%	101.9%	34,264	56.8%	102.6%
販売費及び一般管理費/SGA expenses	33,232	50.4%	-	26,535	52.5%	79.8%	30,028	50.8%	113.2%	31,259	53.1%	104.1%	32,309	53.6%	103.4%
営業利益/Operating profit	4,604	7.0%	-	1,312	2.6%	28.5%	2,752	4.7%	209.7%	2,150	3.7%	78.1%	1,954	3.2%	90.9%
経常利益/Recurring profit	4,586	7.0%	-	1,187	2.3%	25.9%	2,846	4.8%	239.7%	1,211	2.1%	42.5%	2,022	3.4%	167.0%
親会社株主に帰属する当期純利益/Net profit	2,871	4.4%	-	375	0.7%	13.1%	1,471	2.5%	391.6%	243	0.4%	16.6%	945	1.6%	387.7%

	2020/2期		2021/2期		2022/2期		2023/2期		2024/2期	
	金額/amount	前期比/yoy	金額/amount	前期比/yoy	金額/amount	前期比/yoy	金額/amount	前期比/yoy	金額/amount	前期比/yoy
流動資産/Current assets	29,285	92.4%	29,390	100.4%	29,846	101.6%	29,184	97.8%	27,651	94.7%
現金及び預金/Cash and cash equivalents	16,133	87.2%	15,924	98.7%	15,010	94.3%	14,744	98.2%	12,181	82.6%
商品/Inventories	5,163	94.9%	4,918	95.3%	5,550	112.8%	5,917	106.6%	5,489	92.8%
有形固定資産/Property, plant and equipment	2,005	113.8%	1,773	88.4%	1,496	84.4%	1,553	103.8%	1,923	123.8%
資産合計/Total Assets	38,282	94.0%	38,343	100.2%	38,632	100.8%	37,245	96.4%	37,261	100.0%
流動負債/Current liabilities	11,849	102.7%	9,632	81.3%	11,313	117.4%	10,235	90.5%	7,017	68.6%
固定負債/Non-current liabilities	4,940	56.1%	7,798	157.8%	4,881	62.6%	4,924	100.9%	8,040	163.3%
資本金/Share capital	8,258	100.3%	8,258	100.0%	8,258	100.0%	8,258	100.0%	8,258	100.0%
資本剰余金/Share premium	8,075	100.3%	8,059	99.8%	8,059	100.0%	8,059	100.0%	8,059	100.0%
利益剰余金/Retained earnings	4,854	143.9%	3,855	79.4%	4,168	108.1%	3,036	72.8%	2,605	85.8%
その他の包括利益累計額/Other reserves	△ 213	-	△ 170	-	459	-	854	186.1%	1,058	123.8%
純資産/Total equity	21,492	105.5%	20,911	97.3%	22,437	107.3%	22,085	98.4%	22,202	100.5%
負債純資産合計/Total liabilities and equities	38,282	98.5%	38,343	100.2%	38,632	100.8%	37,245	96.4%	37,261	100.0%

1株当たり当期純利益(円)/Earning per share (EPS) (yen)	79.22	97.3%	10.44	13.2%	40.87	391.3%	6.77	16.6%	26.24	387.6%
1株当たり純資産額(円)/Net assets per share (BPS)(yen)	562.48	106.0%	536.18	95.3%	562.36	104.9%	541.99	96.4%	535.80	98.9%
1株当たり配当金(円)/Dividends per share (DPS) (yen)	38.00	100.0%	32.00	84.2%	38.00	118.8%	38.00	100.0%	38.00	100.0%
配当性向(%) /Dividend ratio (%)	48.0%	102.8%	306.4%	638.3%	93.0%	30.4%	561.3%	603.5%	144.8%	25.8%
営業活動によるキャッシュ・フロー/Cash flows from operating activities	3,593	-	142	4.0%	1,995	1401.4%	2,041	102.3%	1,562	76.5%
投資活動によるキャッシュ・フロー/Cash flows from investing activities	△ 1,085	-	△ 920	84.8%	△ 823	89.4%	△ 1,273	154.6%	△ 2,870	225.4%
財務活動によるキャッシュ・フロー/Cash flows from financing activities	△ 4,853	-	615	-	△ 2,288	-	△ 1,381	60.4%	△ 1,428	103.4%
現金及び現金同等物期末残高/Cash and cash equivalents at end of year	16,133	87.2%	15,924	98.7%	15,010	94.3%	14,744	98.2%	12,181	82.6%

設備投資額/Capital expenditure	1,406	-	1,293	92.0%	984	76.1%	1,387	141.0%	2,981	214.9%
減価償却費/Depreciatoin	926	-	945	102.0%	811	85.9%	724	89.2%	862	119.1%

1. 連結 財務・業績の推移 Consolidated Financial Summary

2. 四半期決算の概要 Quarterly Financial Result

2024/2期 (単位: 百万円/JPY mil)

	第1四半期/1st quarter			第2四半期/2nd quarter			上期/1st half			第3四半期/3rd quarter			第4四半期/4th quarter			下期/2nd half			通期/Toal		
	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy
売上高/Net sales	14,590	100.0%	103.7%	13,850	100.0%	107.2%	28,440	100.0%	105.4%	15,796	100.0%	98.7%	16,054	100.0%	101.3%	31,850	100.0%	100.0%	60,290	100.0%	102.5%
売上総利益/Gross profit	9,185	63.0%	106.6%	7,335	53.0%	104.0%	16,521	58.1%	105.4%	9,157	58.0%	97.3%	8,586	53.5%	103.1%	17,743	55.7%	100.0%	34,264	56.8%	102.6%
販売費及び一般管理費/SGA expenses	7,959	54.6%	105.7%	7,651	55.2%	103.3%	15,611	54.9%	104.6%	8,266	52.3%	100.1%	8,431	52.5%	104.5%	16,697	52.4%	102.3%	32,309	53.6%	103.4%
営業利益/Operating profit	1,225	8.4%	112.4%	△ 316	-	-	909	3.2%	122.6%	890	5.6%	77.2%	154	1.0%	60.7%	1,044	3.3%	74.1%	1,954	3.2%	90.9%
経常利益/Recurring profit	1,101	7.5%	131.5%	△ 61	-	-	1,040	3.7%	375.2%	949	6.0%	98.3%	32	0.2%	-	981	3.1%	105.0%	2,022	3.4%	167.0%
親会社株主に帰属する当期(四半期)純利益/Net profit	684	4.7%	171.9%	△ 88	-	-	596	2.1%	-	591	3.7%	102.7%	△ 242	-1.5%	144.6%	349	1.1%	85.3%	945	1.6%	387.7%

2023/2期 (単位: 百万円/JPY mil)

	第1四半期/1st quarter			第2四半期/2nd quarter			上期/1st half			第3四半期/3rd quarter			第4四半期/4th quarter			下期/2nd half			通期/Toal		
	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy
売上高/Net sales	14,071	100.0%	106.5%	12,915	100.0%	96.7%	26,987	100.0%	101.6%	16,000	100.0%	96.7%	15,854	100.0%	98.9%	31,854	100.0%	97.8%	58,842	100.0%	99.5%
売上総利益/Gross profit	8,617	61.2%	108.9%	7,055	54.6%	103.4%	15,673	58.1%	106.4%	9,411	58.8%	95.7%	8,325	52.5%	101.3%	17,736	55.7%	98.3%	33,410	56.8%	101.9%
販売費及び一般管理費/SGA expenses	7,527	53.5%	105.9%	7,404	57.3%	104.3%	14,931	55.3%	105.1%	8,257	51.6%	104.2%	8,070	50.9%	102.2%	16,327	51.3%	103.2%	31,259	53.1%	104.1%
営業利益/Operating profit	1,090	7.7%	135.9%	△ 348	-	-	741	2.7%	140.1%	1,154	7.2%	60.7%	254	1.6%	79.4%	1,408	4.4%	63.4%	2,150	3.7%	78.1%
経常利益/Recurring profit	837	6.0%	94.1%	△ 560	-	-	277	1.0%	36.7%	965	6.0%	51.0%	△ 31	-	-	934	2.9%	44.7%	1,211	2.1%	42.5%
親会社株主に帰属する当期(四半期)純利益/Net profit	398	2.8%	99.0%	△ 562	-	-	△ 164	-	-	576	3.6%	47.4%	△ 167	-	385.7%	409	1.3%	34.9%	243	0.4%	16.6%

2022/2期 (単位: 百万円/JPY mil)

	第1四半期/1st quarter			第2四半期/2nd quarter			上期/1st half			第3四半期/3rd quarter			第4四半期/4th quarter			下期/2nd half			通期/Toal		
	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy
売上高/Net sales	13,208	100.0%	154.2%	13,358	100.0%	108.1%	26,566	100.0%	126.9%	16,538	100.0%	109.1%	16,035	100.0%	110.6%	32,573	100.0%	109.8%	59,139	100.0%	116.9%
売上総利益/Gross profit	7,910	59.9%	160.3%	6,823	51.1%	108.0%	14,733	55.5%	130.9%	9,829	59.4%	107.2%	8,218	51.3%	110.7%	18,047	55.4%	108.8%	32,781	55.4%	117.7%
販売費及び一般管理費/SGA expenses	7,108	53.8%	146.4%	7,096	53.1%	103.7%	14,204	53.5%	121.4%	7,926	47.9%	105.2%	7,897	49.3%	108.3%	15,823	48.6%	106.7%	30,028	50.8%	113.2%
営業利益/Operating profit	802	6.1%	1,016.4%	△ 273	-	-	529	2.0%	-	1,902	11.5%	116.5%	320	2.0%	252.9%	2,222	6.8%	126.4%	2,752	4.7%	209.7%
経常利益/Recurring profit	889	6.7%	-	△ 133	-	-	756	2.8%	-	1,893	11.5%	108.8%	196	1.2%	64.5%	2,089	6.4%	102.2%	2,846	4.8%	239.7%
親会社株主に帰属する当期(四半期)純利益/Net profit	402	3.0%	-	△ 103	-	-	299	1.1%	-	1,216	7.4%	106.6%	△ 43	-	-	1,173	3.6%	90.7%	1,471	2.5%	391.6%

2021/2期 (単位: 百万円/JPY mil)

	第1四半期/1st quarter			第2四半期/2nd quarter			上期/1st half			第3四半期/3rd quarter			第4四半期/4th quarter			下期/2nd half			通期/Toal		
	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy
売上高/Net sales	8,566	100.0%	51.6%	12,362	100.0%	84.3%	20,929	100.0%	66.9%	15,163	100.0%	89.1%	14,498	100.0%	82.4%	29,661	100.0%	85.7%	50,590	100.0%	76.8%
売上総利益/Gross profit	4,935	57.6%	47.8%	6,319	51.1%	78.4%	11,255	53.8%	61.2%	9,170	60.5%	88.3%	7,422	51.2%	81.8%	16,592	55.9%	85.3%	27,847	55.0%	73.6%
販売費及び一般管理費/SGA expenses	4,856	56.7%	57.6%	6,845	55.4%	86.9%	11,701	55.9%	71.7%	7,537	49.7%	88.6%	7,295	50.3%	86.7%	14,832	50.0%	87.7%	26,535	52.5%	79.8%
営業利益/Operating profit	78	0.9%	4.2%	△ 525	-	-	△ 446	-	-	1,632	10.8%	87.0%	126	0.9%	19.2%	1,758	5.9%	69.3%	1,312	2.6%	28.5%
経常利益/Recurring profit	△ 376	-	-	△ 480	-	-	△ 857	-	-	1,740	11.5%	95.4%	304	2.1%	44.6%	2,044	6.9%	81.5%	1,187	2.3%	25.9%
親会社株主に帰属する当期(四半期)純利益/Net profit	△ 797	-	-	△ 120	-	-	△ 918	-	-	1,141	7.5%	95.7%	152	1.1%	34.1%	1,293	4.4%	78.9%	375	0.7%	13.1%

2020/2期 (単位: 百万円/JPY mil)

	第1四半期/1st quarter			第2四半期/2nd quarter			上期/1st half			第3四半期/3rd quarter			第4四半期/4th quarter			下期/2nd half			通期/Toal		
	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy
売上高/Net sales	16,609	100.0%	-	14,663	100.0%	-	31,272	100.0%	-	17,020	100.0%	-	17,588	100.0%	-	34,608	100.0%	-	65,880	100.0%	-
売上総利益/Gross profit	10,317	62.1%	-	8,064	55.0%	-	18,381	58.8%	-	10,383	61.0%	-	9,072	51.6%	-	19,455	56.2%	-	37,837	57.4%	-
販売費及び一般管理費/SGA expenses	8,437	50.8%	-	7,875	53.7%	-	16,313	52.2%	-	8,507	50.0%	-	8,411	47.8%	-	16,918	48.9%	-	33,232	50.4%	-
営業利益/Operating profit	1,880	11.3%	-	188	1.3%	-	2,068	6.6%	-	1,875	11.0%	-	660	3.8%	-	2,535	7.3%	-	4,604	7.0%	-
経常利益/Recurring profit	1,661	10.0%	-	416	2.8%	-	2,078	6.6%	-	1,824	10.7%	-	683	3.9%	-	2,507	7.2%	-	4,586	7.0%	-
親会社株主に帰属する当期(四半期)純利益/Net profit	976	5.9%	-	255	1.7%	-	1,231	3.9%	-	1,192	7.0%	-	447	2.5%	-	1,639	4.7%	-	2,871	4.4%	-

I. 連結財務・業績の推移 Consolidated Financial Summary

3. 販売費及び一般管理費 SGA Expenses

(単位：百万円/JPY mil)

	2020/2期			2021/2期			2022/2期			2023/2期			2024/2期		
	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy	金額 amount	売上構成比 % to sales	前期比 yoy
販売費及び一般管理費/SGA expenses	33,232	46.8%	—	26,535	37.4%	79.8%	30,028	50.8%	113.2%	31,259	53.1%	104.1%	32,309	53.6%	103.4%
広告費及び販売促進費/Advertising and promotional cost	1,884	2.7%	—	1,208	1.7%	64.1%	1,534	2.6%	127.0%	1,627	2.8%	106.1%	1,814	3.0%	111.5%
給与手当/Salaries and wages	5,800	8.2%	—	5,038	7.1%	86.9%	5,464	9.2%	108.4%	5,721	9.7%	104.7%	5,749	9.5%	100.5%
販売手数料 (店舗家賃及び販売委託手数料) /Store rent and fee for franchisee	13,677	19.3%	—	10,566	14.9%	77.3%	12,282	20.8%	116.2%	12,881	21.9%	104.9%	13,065	21.7%	101.4%
減価償却費/Depreciation	926	1.3%	—	867	1.2%	93.6%	797	1.3%	91.9%	724	1.2%	90.9%	862	1.4%	119.1%

4. 主な経営指標等の推移 Financial Indicators

	2020/2期	2021/2期	2022/2期	2023/2期	2024/2期
総資産回転率/Total assets turnover	回(times) 1.7	1.3	1.5	1.6	1.6
たな卸資産回転率/Inventory turnover	回(times) 5.3	4.5	5.0	4.4	4.6
自己資本当期純利益率/Return on equity (ROE)	% 14.5%	1.9%	7.4%	1.2%	4.9%
総資産経常利益率 /Recurring profit to total assets (ROA)	% 11.6%	3.1%	7.4%	3.2%	5.4%
店舗数/Number of stores	646	670	705	696	611
	国内/Japan	356	370	367	366
	中国/China	285	299	332	326
	その他海外/Others	5	5	6	4
従業員数/Number of employees	1,511	1,532	1,502	1,488	1,424

注：

中国店舗数は、中国本土でBelle International Holdings Limitedとの合弁会社が展開する店舗数になります。

Note：

Stores in China are operated by the joint venture with Belle International Holdings Limited and Baroque Japan Limited.

II. 単体業績の推移 Non-Consolidated Financial Summary

1. 通期決算の概要 Full Year Financial Result

(単位: 百万円/JPY mil)

	2020/2期			2021/2期			2022/2期			2023/2期			2024/2期		
	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy
売上高/Net sales	59,115	100.0%	-	44,427	100.0%	75.2%	51,761	100.0%	116.5%	53,142	100.0%	102.7%	54,798	100.0%	103.1%
売上総利益/Gross profit	35,578	60.2%	-	25,927	58.4%	72.9%	30,439	58.8%	117.4%	30,883	58.1%	101.5%	32,113	58.6%	104.0%
販売費及び一般管理費/SGA expenses	31,716	53.7%	-	25,278	56.9%	79.7%	28,635	55.3%	113.3%	29,691	55.9%	103.7%	30,961	56.5%	104.3%
営業利益/Operating profit	3,862	6.5%	-	648	1.5%	16.8%	1,804	3.5%	278.0%	1,191	2.2%	66.1%	1,151	2.1%	96.6%
経常利益/Recurring profit	3,771	6.4%	-	576	1.3%	15.3%	1,885	3.6%	327.3%	1,165	2.2%	61.9%	1,668	3.0%	143.1%
当期純利益/Net profit	2,570	4.3%	-	312	0.7%	12.1%	1,143	2.2%	366.5%	695	1.3%	60.8%	1,066	1.9%	153.5%

2. 事業別売上推移 Sales Trend by Business

2-1. 通期 Full year

(単位: 百万円/JPY mil)

	2020/2期			2021/2期			2022/2期			2023/2期			2024/2期		
	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy
売上高 (単体) /Non-consolidated sales	59,115	100.0%	-	44,427	100.0%	75.2%	51,761	100.0%	116.5%	53,142	100.0%	102.7%	54,798	100.0%	103.1%
店舗売上/Store sales	47,381	80.2%	-	32,094	72.2%	67.7%	37,422	72.3%	116.6%	38,921	73.2%	104.0%	40,666	74.2%	104.5%
オンライン売上/E commerce sales	7,787	13.2%	-	9,435	21.2%	121.2%	10,435	20.2%	110.6%	10,557	19.9%	101.2%	10,620	19.4%	100.6%
FB・SBブランド/FB・SB brands	20,564	34.8%	-	15,137	34.1%	73.6%	16,245	31.4%	107.3%	17,185	32.3%	105.8%	19,076	34.8%	111.0%
SCブランド/SC brands	30,314	51.3%	-	22,720	51.1%	74.9%	27,035	52.2%	119.0%	27,291	51.4%	100.9%	27,571	50.3%	101.0%
セレクトショップ・百貨店ブランド /Select shop・Department store brands	5,727	9.7%	-	4,365	9.8%	76.2%	5,365	10.4%	122.9%	6,097	11.5%	113.6%	5,697	10.4%	93.5%
その他/Others	2,508	4.2%	-	2,204	5.0%	87.9%	3,114	6.0%	141.3%	2,568	4.8%	82.5%	2,452	4.5%	95.5%

2-2. 四半期 Quarterly

2024/2期

(単位: 百万円/JPY mil)

	第1四半期/1st quarter			第2四半期/2nd quarter			上期/1st half			第3四半期/3rd quarter			第4四半期/4th quarter			下期/2nd half			通期/Total		
	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy
売上高 (単体) /Non-consolidated sales	13,277	100.0%	105.9%	12,661	100.0%	104.9%	25,939	100.0%	105.4%	14,086	100.0%	100.0%	14,771	100.0%	102.2%	28,857	100.0%	101.1%	54,798	100.0%	103.1%
店舗売上/Store sales	9,939	74.9%	106.7%	9,399	74.2%	109.2%	19,338	74.6%	107.9%	10,262	72.9%	98.8%	11,064	74.9%	104.3%	21,326	73.9%	101.6%	40,666	74.2%	104.5%
オンライン売上/E commerce sales	2,543	19.2%	108.6%	2,382	18.8%	97.6%	4,925	19.0%	103.0%	2,761	19.6%	99.5%	2,933	19.9%	97.8%	5,694	19.7%	98.6%	10,620	19.4%	100.6%
FB・SBブランド/FB・SB brands	4,852	36.5%	112.7%	4,341	34.3%	110.9%	9,194	35.4%	113.6%	4,709	33.4%	104.8%	5,172	35.0%	112.4%	9,881	34.2%	108.7%	19,076	34.8%	111.0%
SCブランド/SC brands	6,463	48.7%	102.7%	6,402	50.6%	106.2%	12,866	49.6%	104.4%	6,935	49.2%	95.9%	7,769	52.6%	100.4%	14,704	51.0%	98.2%	27,571	50.3%	101.0%
セレクトショップ・百貨店ブランド /Select shop・Department store brands	1,429	10.8%	110.6%	1,321	10.4%	95.4%	2,750	10.6%	98.0%	1,562	11.1%	86.6%	1,384	9.4%	93.2%	2,946	10.2%	89.6%	5,697	10.4%	93.5%
その他/Others	532	4.0%	82.8%	595	4.7%	80.2%	1,128	4.3%	81.4%	878	6.2%	157.9%	444	3.0%	71.1%	1,322	4.6%	111.9%	2,452	4.5%	95.5%

2023/2期

(単位: 百万円/JPY mil)

	第1四半期/1st quarter			第2四半期/2nd quarter			上期/1st half			第3四半期/3rd quarter			第4四半期/4th quarter			下期/2nd half			通期/Total		
	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy
売上高 (単体) /Non-consolidated sales	12,536	100.0%	109.0%	12,070	100.0%	100.3%	24,607	100.0%	104.6%	14,083	100.0%	100.3%	14,451	100.0%	101.9%	28,534	100.0%	101.1%	51,761	100.0%	102.7%
店舗売上/Store sales	9,316	74.3%	114.5%	8,608	71.3%	98.5%	17,924	72.8%	106.2%	10,391	73.8%	100.3%	10,604	73.4%	104.2%	20,995	73.6%	102.2%	38,921	73.2%	104.0%
オンライン売上/E commerce sales	2,341	18.7%	92.2%	2,440	20.2%	105.1%	4,782	19.4%	98.3%	2,775	19.7%	101.4%	2,999	20.8%	105.7%	5,774	20.2%	103.6%	10,557	19.9%	101.2%
FB・SBブランド/FB・SB brands	4,175	33.3%	113.1%	3,915	32.4%	105.3%	8,090	32.9%	109.2%	4,492	31.9%	101.8%	4,601	31.8%	104.1%	9,093	31.9%	102.9%	17,185	32.3%	105.8%
SCブランド/SC brands	6,295	50.2%	106.8%	6,026	49.9%	94.8%	12,322	50.1%	100.6%	7,230	51.3%	99.5%	7,739	53.6%	102.9%	14,969	52.5%	101.2%	27,291	51.4%	100.9%
セレクトショップ・百貨店ブランド /Select shop・Department store brands	1,422	11.3%	117.1%	1,384	11.5%	118.3%	2,807	11.4%	117.7%	1,804	12.8%	109.1%	1,485	10.3%	111.9%	3,289	11.5%	110.4%	6,097	11.5%	113.6%
その他/Others	643	5.1%	91.1%	743	6.2%	94.5%	1,386	5.6%	92.9%	556	3.9%	78.9%	625	4.3%	68.2%	1,181	4.1%	72.9%	2,568	4.8%	82.5%

2022/2期

(単位: 百万円/JPY mil)

	第1四半期/1st quarter			第2四半期/2nd quarter			上期/1st half			第3四半期/3rd quarter			第4四半期/4th quarter			下期/2nd half			通期/Total		
	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy
売上高 (単体) /Non-consolidated sales	11,505	100.0%	164.0%	12,030	100.0%	104.7%	23,535	100.0%	127.2%	14,040	100.0%	105.6%	14,184	100.0%	105.6%	28,224	100.0%	108.9%	51,761	100.0%	116.5%
店舗売上/Store sales	8,137	70.7%	193.8%	8,743	72.7%	99.0%	16,881	71.7%	129.5%	10,360	73.8%	103.7%	10,180	71.8%	103.7%	20,540	72.8%	107.8%	37,422	72.3%	116.6%
オンライン売上/E commerce sales	2,541	22.1%	116.1%	2,321	19.3%	112.1%	4,862	20.7%	114.1%	2,736	19.5%	110.0%	2,836	20.0%	110.0%	5,572	19.7%	107.7%	10,435	20.2%	110.6%
FB・SBブランド/FB・SB brands	3,691	32.1%	149.2%	3,716	30.9%	95.9%	7,408	31.5%	116.7%	4,414	31.4%	92.9%	4,421	31.2%	92.9%	8,835	31.3%	100.5%	16,245	31.4%	107.3%
SCブランド/SC brands	5,893	51.2%	174.3%	6,356	52.8%	104.4%	12,249	52.0%	129.4%	7,267	51.8%	110.9%	7,518	53.0%	110.9%	14,785	52.4%	111.6%	27,035	52.2%	119.0%
セレクトショップ・百貨店ブランド /Select shop・Department store brands	1,214	10.6%	167.1%	1,170	9.7%	110.6%	2,385	10.1%	133.6%	1,653	11.8%	114.8%	1,327	9.4%	114.8%	2,980	10.6%	115.5%	5,365	10.4%	122.9%
その他/Others	705	6.1%	161.5%	786	6.5%	169.9%	1,492	6.3%	165.8%	705	5.0%	128.1%	916	6.5%	128.1%	1,621	5.7%	124.4%	3,114	6.0%	141.3%

2021/2期

(単位: 百万円/JPY mil)

	第1四半期/1st quarter			第2四半期/2nd quarter			上期/1st half			第3四半期/3rd quarter			第4四半期/4th quarter			下期/2nd half			通期/Total		
	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy	金額 amount	売上構成比 % to sales	前年比 yoy
売上高 (単体) /Non-consolidated sales	7,017	100.0%	47.6%	11,487	100.0%	84.2%	18,505	100.0%	65.2%	13,293	100.0%	73.5%	12,629	100.0%	79.7%	25,922	100.0%	84.4%	44,427	100.0%	75.2%
店舗売上/Store sales	4,198	59.8%	35.2%	8,833	76.9%	80.5%	13,031	70.4%	56.9%	9,993	75.2%	66.0%	9,069	71.8%	72.7%	19,062	73.5%	77.9%	32,094	54.3%	67.7%
オンライン売上/E commerce sales	2,189	31.2%	116.8%	2,070	18.0%	120.5%	4,260	23.0%	118.6%	2,487	18.7%	122.7%	2,687	21.3%	117.4%	5,174	20.0%	123.4%	9,435	16.0%	121.2%
FB・SBブランド/FB・SB brands	2,473	35.2%	45.8%	3,876	33.7%	83.6%	6,350	34.3%	63.3%	4,751	35.7%	73.2%	4,036	32.0%	74.6%	8,787	33.9%	83.5%	15,137	25.6%	73.6%
SCブランド/SC brands	3,380	48.2%	46.4%	6,089	53.0%	84.5%	9,469	51.2%	65.4%	6,550	49.3%	72.7%	6,699	53.0%	81.0%	13,249	51.1%	83.7%	22,720	38.4%	74.0%
セレクトショップ・百貨店ブランド /Select shop・Department store brands	727	10.4%	48.2%	1,057	9.2%	88.1%	1,784	9.6%	65.9%	1,440	10.8%	74.0%	1,139	9.0%	83.2%	2,579	9.9%	85.4%	4,365	7.4%	76.2%
その他/Others	437	6.2%	78.0%	463	4.0%	77.2%	900	4.9%	77.6%	550	4.1%	85.2%	753	6.0%	93.5%	1,303	5.0%	96.7%	2,204	3.7%	95.4%

2020/2期

(単位: 百万円/JPY mil)

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II. 単体営業の概況 Non-Consolidated Operation Review

4. 売上高・客数・客単価前期比推移 Sales・Customer number・Spending per customer compared to previous year

2024/2期

			3月 Mar.	4月 Apr.	5月 May.	1Q累計 Three months	6月 Jun.	7月 Jul.	8月 Aug.	上期計 Six months	9月 Sep.	10月 Oct.	11月 Nov.	3Q累計 Nine months	12月 Dec.	1月 Jan.	2月 Feb.	当期累計 Year to Date
国内 Japan	既存店 (305店舗) Same Store Sales (305stores)	売上高 Sales	109.2%	105.1%	105.4%	106.6%	101.0%	108.5%	110.5%	106.6%	93.7%	99.2%	106.4%	104.3%	101.5%	105.5%	104.3%	104.1%
		客数 Customer Number	102.0%	100.3%	100.5%	100.9%	96.1%	105.2%	107.8%	102.1%	89.8%	96.7%	110.7%	101.2%	105.9%	105.4%	108.2%	102.4%
		客単価 Spending per Customer	107.0%	104.8%	104.8%	105.6%	105.1%	103.2%	102.5%	104.4%	104.3%	102.6%	96.1%	103.1%	95.8%	100.1%	96.3%	101.6%
	全店 (359店舗) All Store Sales (359stores)	売上高 Sales	109.4%	106.4%	105.5%	107.1%	101.3%	108.7%	110.7%	107.0%	94.8%	98.5%	104.8%	104.3%	100.2%	106.1%	106.8%	104.1%
		客数 Customer Number	101.7%	101.9%	100.4%	101.3%	96.1%	104.7%	107.9%	102.3%	90.3%	95.5%	108.3%	100.9%	103.9%	104.6%	109.6%	102.1%
		客単価 Spending per Customer	107.5%	104.4%	105.1%	105.7%	105.3%	103.7%	102.6%	104.6%	105.0%	103.2%	96.7%	103.3%	96.4%	101.5%	97.5%	102.0%
海外 Overseas	中国卸売上 China Wholesale	86.1%	64.0%	105.4%	80.8%	277.8%	317.2%	79.2%	112.9%	96.5%	154.7%	131.9%	117.9%	75.8%	47.5%	100.2%	104.2%	

2023/2期

			3月 Mar.	4月 Apr.	5月 May.	1Q累計 Three months	6月 Jun.	7月 Jul.	8月 Aug.	上期計 Six months	9月 Sep.	10月 Oct.	11月 Nov.	3Q累計 Nine months	12月 Dec.	1月 Jan.	2月 Feb.	当期累計 Year to Date
国内 Japan	既存店 (314店舗) Same Store Sales (331stores)	売上高 Sales	98.9%	105.1%	120.1%	107.1%	101.1%	93.4%	101.5%	102.7%	102.0%	104.8%	91.5%	101.3%	95.9%	103.1%	118.2%	101.7%
		客数 Customer Number	93.8%	101.0%	112.7%	102.1%	88.6%	86.5%	90.5%	94.4%	91.6%	101.2%	88.6%	94.2%	92.0%	99.8%	113.4%	95.4%
		客単価 Spending per Customer	105.3%	104.1%	106.5%	105.0%	114.1%	108.1%	112.1%	108.8%	111.3%	103.6%	103.2%	107.5%	104.3%	103.3%	104.2%	106.6%
	全店 (336店舗) All Store Sales (375stores)	売上高 Sales	99.7%	106.2%	123.9%	109.0%	102.9%	94.7%	102.1%	104.1%	102.2%	105.8%	93.4%	102.6%	96.9%	105.3%	118.7%	103.0%
		客数 Customer Number	95.4%	102.6%	117.0%	104.5%	90.0%	87.8%	90.8%	96.0%	91.4%	101.5%	89.8%	95.4%	92.5%	101.4%	112.8%	96.6%
		客単価 Spending per Customer	104.6%	103.5%	105.9%	104.3%	114.3%	107.8%	112.4%	108.5%	111.8%	104.2%	103.9%	107.6%	104.7%	103.9%	105.2%	106.7%
海外 Overseas	中国卸売上 China Wholesale	55.2%	104.4%	58.7%	73.4%	23.5%	25.8%	90.2%	58.0%	100.1%	37.5%	54.3%	57.9%	73.2%	73.9%	52.0%	60.5%	

2022/2期

			3月 Mar.	4月 Apr.	5月 May.	1Q累計 Three months	6月 Jun.	7月 Jul.	8月 Aug.	上期計 Six months	9月 Sep.	10月 Oct.	11月 Nov.	3Q累計 Nine months	12月 Dec.	1月 Jan.	2月 Feb.	当期累計 Year to Date
国内 Japan	既存店 (308店舗) Same Store Sales (308stores)	売上高 Sales	111.2%	300.0%	171.5%	161.2%	87.8%	113.0%	100.6%	123.0%	100.9%	98.9%	109.4%	114.8%	115.5%	112.5%	91.5%	113.1%
		客数 Customer Number	102.8%	263.7%	159.3%	148.8%	89.0%	116.4%	99.0%	117.9%	98.8%	96.1%	105.0%	111.3%	106.5%	102.2%	80.3%	108.0%
		客単価 Spending per Customer	108.1%	113.8%	107.6%	108.4%	98.6%	97.1%	101.6%	104.4%	102.1%	102.9%	104.2%	103.2%	108.5%	110.2%	113.9%	104.8%
	全店 (367店舗) All Store Sales (367stores)	売上高 Sales	113.3%	324.8%	181.0%	167.8%	88.7%	115.1%	102.2%	126.1%	102.4%	100.6%	110.9%	117.2%	117.6%	114.8%	92.0%	115.3%
		客数 Customer Number	105.5%	285.3%	169.1%	155.7%	89.8%	118.5%	100.8%	121.0%	100.2%	98.3%	107.0%	113.9%	109.4%	105.3%	82.1%	110.6%
		客単価 Spending per Customer	107.4%	113.9%	107.0%	107.8%	98.8%	97.2%	101.3%	104.2%	102.2%	102.4%	103.7%	102.8%	107.5%	109.0%	112.2%	104.3%
海外 Overseas	中国卸売上 China Wholesale	133.0%	208.2%	79.1%	119.0%	107.8%	221.3%	363.4%	137.4%	111.3%	119.3%	96.9%	122.4%	105.8%	75.2%	76.0%	110.4%	

2021/2期

			3月 Mar.	4月 Apr.	5月 May.	1Q累計 Three months	6月 Jun.	7月 Jul.	8月 Aug.	上期計 Six months	9月 Sep.	10月 Oct.	11月 Nov.	3Q累計 Nine months	12月 Dec.	1月 Jan.	2月 Feb.	当期累計 Year to Date
国内 Japan	既存店 (269店舗) Same Store Sales (269stores)	売上高 Sales	76.9%	27.1%	41.1%	48.7%	95.6%	84.1%	78.5%	66.7%	84.5%	99.6%	85.9%	74.5%	82.7%	73.6%	88.4%	76.1%
		客数 Customer Number	85.9%	29.0%	42.5%	51.5%	93.1%	76.4%	77.7%	67.8%	87.6%	95.4%	83.4%	74.1%	78.9%	70.0%	82.5%	74.6%
		客単価 Spending per Customer	89.5%	93.3%	96.7%	94.6%	102.6%	110.2%	101.0%	98.3%	96.4%	104.4%	102.9%	100.6%	104.9%	105.1%	107.1%	102.0%
	全店 (370店舗) All Store Sales (370stores)	売上高 Sales	75.9%	24.0%	38.2%	46.4%	95.3%	83.9%	78.1%	65.3%	84.9%	100.5%	85.5%	73.8%	82.3%	72.4%	88.4%	75.5%
		客数 Customer Number	84.3%	26.3%	39.8%	49.2%	93.2%	75.6%	76.5%	66.4%	87.5%	95.7%	84.1%	73.3%	78.7%	69.1%	84.0%	74.0%
		客単価 Spending per Customer	90.0%	91.3%	96.0%	94.2%	102.3%	111.0%	102.0%	98.3%	97.1%	105.0%	101.7%	100.7%	104.6%	104.8%	105.3%	102.0%
海外 Overseas	中国卸売上 China Wholesale	53.2%	56.4%	140.5%	81.0%	110.8%	66.2%	30.7%	78.7%	90.7%	120.6%	93.2%	87.8%	88.2%	100.2%	121.1%	91.7%	

2020/2期

			3月 Mar.	4月 Apr.	5月 May.	1Q累計 Three months	6月 Jun.	7月 Jul.	8月 Aug.	上期計 Six months	9月 Sep.	10月 Oct.	11月 Nov.	3Q累計 Nine months	12月 Dec.	1月 Jan.	2月 Feb.	当期累計 Year to Date
国内 Japan	既存店 (292店舗) Same Store Sales (292stores)	売上高 Sales	104.2%	98.8%	96.5%	99.8%	95.1%	93.9%	98.9%	97.9%	94.3%	94.6%	101.9%	97.6%	101.2%	105.9%	105.1%	99.1%
		客数 Customer Number	95.6%	93.9%	95.0%	94.8%	94.2%	94.5%	105.6%	96.5%	98.7%	100.0%	104.4%	97.8%	107.3%	112.9%	115.4%	100.8%
		客単価 Spending per Customer	109.0%	105.2%	101.6%	105.3%	100.9%	99.4%	93.6%	101.5%	101.5%	95.6%	94.6%	97.6%	99.8%	94.3%	93.8%	91.1%
	全店 (355店舗) All Store Sales (355stores)	売上高 Sales	103.9%	98.6%	95.8%	99.4%	94.4%	92.7%	98.0%	97.2%	93.8%	94.9%	102.0%	97.2%	100.8%	105.7%	105.3%	98.8%
		客数 Customer Number	96.2%	93.7%	94.0%	94.6%	93.0%	93.4%	104.6%	95.8%	98.1%	99.4%	103.1%	97.1%	105.7%	111.4%	114.3%	100.1%
		客単価 Spending per Customer	108.0%	105.2%	102.0%	105.1%	101.5%	99.3%	93.7%	101.5%	95.7%	95.4%	98.9%	100.1%	95.4%	94.8%	92.1%	98.7%
海外 Overseas	中国卸売上 China Wholesale	101.3%	120.0%	105.7%	107.5%	137.9%	98.1%	122.0%	112.1%	127.1%	89.7%	89.2%	104.3%	76.4%	74.6%	85.0%	94.5%	

Ⅲ. 中国合弁事業の概況 China Joint Venture Summary

1. 売上・利益の推移 Sales and Profit Trend

1-1. 通期 Full year

四半期数値は次頁/Quarterly numbers on the following page

(単位：百万円/JPY mil)	2020/2期		2021/2期		2022/2期		2023/2期		2024/2期	
	金額 amount	前期比 yoy	金額 amount	前期比 yoy	金額 amount	前期比 yoy	金額 amount	前期比 yoy	金額 amount	前期比 yoy
中国合弁事業に関する売上 Sales from China JV										
卸売/Wholesale	6,531	90.7%	5,920	90.6%	7,001	118.3%	4,905	70.1%	5,164	105.3%
ロイヤリティ/Royalty	488	-	420	86.0%	415	98.8%	353	85.1%	271	76.8%
売上合計額/Total sales	7,020	-	6,340	90.3%	7,416	117.0%	5,258	70.9%	5,435	103.4%
中国合弁事業に関する利益 Profit from China JV										
小売会社の利益持分(持分法投資利益) Equity method investment gain	24	-	△ 177	-	△ 142	-	△ 940	-	△ 228	-
卸会社の利益持分(少数株主持分の51%相当) 51% of JV subsidiary	263	97.8%	320	121.4%	335	104.5%	240	71.7%	242	101.1%
ロイヤリティ税抜換算 Royalty after tax	342	-	294	86.0%	290	98.8%	247	85.1%	189	76.8%
利益合計額/Total profit	630	-	437	69.4%	483	110.5%	△ 453	-	204	-

(単位：百万人民元/RMB mil)	2020/2期		2021/2期		2022/2期		2023/2期		2024/2期	
	金額 amount	前期比 yoy	金額 amount	前期比 yoy	金額 amount	前期比 yoy	金額 amount	前期比 yoy	金額 amount	前期比 yoy
中国合弁事業に関する売上 Sales from China JV										
卸売/Wholesale	414	96.3%	382	92.2%	410	107.4%	251	61.2%	260	103.6%
ロイヤリティ/Royalty	31	-	27	87.5%	24	89.8%	18	74.3%	13	75.5%
売上合計額/Total sales	445	-	409	91.9%	435	106.3%	269	62.0%	274	101.7%
中国合弁事業に関する利益 Profit from China JV										
小売会社の利益持分(持分法投資利益) Equity method investment gain	1	-	△ 11	-	△ 8	-	△ 48	-	△ 11	-
卸会社の利益持分(少数株主持分の51%相当) 51% of JV subsidiary	16	100.0%	20	123.5%	19	95.0%	12	62.7%	12	99.4%
ロイヤリティ税抜換算 Royalty after tax	21	-	19	87.5%	17	89.8%	12	74.3%	9	75.5%
利益合計額/Total profit	40	-	28	70.6%	28	100.4%	△ 23	-	10	-

2. 店舗数推移 Number of Stores

	2020/2期			2021/2期			2022/2期			2023/2期			2023/2期		
	出店 Open	閉店 Close	期末 YE	出店 Open	閉店 Close	期末 YE	出店 Open	閉店 Close	期末 YE	出店 Open	閉店 Close	期末 YE	出店 Open	閉店 Close	期末 YE
合計/Total	64	28	285	46	32	299	82	49	332	48	54	326	27	109	244

III. 中国合弁事業の概況 China Joint Venture Summary

1. 売上・利益の推移 Sales and Profit Trend

1-2. 四半期 Quarterly

2024/2期

(単位: 百万円/JPY mil)	第1四半期/1st quarter		第2四半期/2nd quarter		上期/1st half		第3四半期/3rd quarter		第4四半期/4th quarter		下期/2nd half		通算/Total	
	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy
中国合弁事業に関する売上 Sales from China JV														
卸売/Wholesale	1,149	90.7%	1,174	162.2%	2,323	116.7%	1,733	114.2%	1,107	79.3%	2,840	97.5%	5,164	105.3%
ロイヤリティ/Royalty	87	125.5%	90	81.1%	178	98.2%	49	59.6%	43	48.8%	92	53.8%	271	76.8%
売上合計額/Total sales	1,237	92.5%	1,265	151.4%	2,502	115.2%	1,782	111.3%	1,150	77.5%	2,932	95.0%	5,435	103.4%
中国合弁事業に関する利益 Profit from China JV														
小売会社の利益持分(持分法投資利益) Equity method investment gain	△ 99	-	110	-	11	-	△ 48	-	△ 191	-	△ 239	-	△ 228	-
卸売会社の利益持分(少数株主持分の51%相当) 51% of JV subsidiary	70	101.6%	60	133.1%	131	114.0%	50	69.5%	61	115.7%	111	89.5%	242	101.1%
ロイヤリティ税控除 Royalty after tax	61	125.5%	63	81.1%	125	98.2%	34	59.6%	30	48.8%	64	53.8%	189	76.8%
利益合計額/Total profit	32	-	234	-	267	-	36	-	△ 99	102.2%	△ 63	-	204	-

(単位: 百万円/RMB mil)

(単位: 百万円/RMB mil)	第1四半期/1st quarter		第2四半期/2nd quarter		上期/1st half		第3四半期/3rd quarter		第4四半期/4th quarter		下期/2nd half		通算/Total	
	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy
中国合弁事業に関する売上 Sales from China JV														
卸売/Wholesale	59	85.8%	60	167.9%	119	113.8%	87	114.5%	53	75.7%	141	96.6%	260	103.6%
ロイヤリティ/Royalty	4	118.7%	4	80.5%	9	95.7%	2	50.0%	2	50.0%	4	50.0%	13	75.5%
売上合計額/Total sales	63	87.6%	64	155.7%	128	112.3%	89	111.3%	55	74.3%	145	93.5%	274	101.7%
中国合弁事業に関する利益 Profit from China JV														
小売会社の利益持分(持分法投資利益) Equity method investment gain	△ 5	-	5	-	0	-	△ 2	-	△ 9	-	△ 12	-	△ 11	-
卸売会社の利益持分(少数株主持分の51%相当) 51% of JV subsidiary	3	96.1%	3	136.4%	6	111.2%	2	66.7%	3	150.0%	5	83.3%	12	99.4%
ロイヤリティ税控除 Royalty after tax	3	118.7%	3	80.5%	6	95.7%	1	50.0%	1	33.3%	3	60.0%	9	75.5%
利益合計額/Total profit	1	-	12	-	13	-	1	-	△ 5	-	△ 3	-	10	-

2023/2期

(単位: 百万円/JPY mil)	第1四半期/1st quarter		第2四半期/2nd quarter		上期/1st half		第3四半期/3rd quarter		第4四半期/4th quarter		下期/2nd half		通算/Total	
	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy
中国合弁事業に関する売上 Sales from China JV														
卸売/Wholesale	1,267	82.6%	723	52.9%	1,991	68.6%	1,518	70.7%	1,395	71.6%	2,913	71.1%	4,905	70.1%
ロイヤリティ/Royalty	69	58.8%	111	98.1%	181	78.0%	83	129.6%	88	74.8%	171	94.0%	353	85.1%
売上合計額/Total sales	1,337	80.9%	835	56.3%	2,173	69.3%	1,601	72.4%	1,484	71.8%	3,085	72.1%	5,258	70.9%
中国合弁事業に関する利益 Profit from China JV														
小売会社の利益持分(持分法投資利益) Equity method investment gain	△ 304	-	△ 277	-	△ 581	-	△ 146	-	△ 212	-	△ 358	-	△ 940	-
卸売会社の利益持分(少数株主持分の51%相当) 51% of JV subsidiary	69	74.3%	45	104.5%	115	83.8%	71	83.9%	53	47.6%	124	63.3%	240	71.7%
ロイヤリティ税控除 Royalty after tax	48	58.8%	78	98.1%	127	78.0%	58	129.6%	61	74.8%	119	94.4%	247	85.1%
利益合計額/Total profit	△ 185	-	△ 153	-	△ 339	-	△ 16	-	△ 97	-	△ 113	-	△ 453	-

(単位: 百万円/RMB mil)

(単位: 百万円/RMB mil)	第1四半期/1st quarter		第2四半期/2nd quarter		上期/1st half		第3四半期/3rd quarter		第4四半期/4th quarter		下期/2nd half		通算/Total	
	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy
中国合弁事業に関する売上 Sales from China JV														
卸売/Wholesale	69	73.9%	35	43.2%	104	60.2%	77	61.1%	70	63.6%	147	62.3%	251	61.2%
ロイヤリティ/Royalty	3	52.6%	6	100.0%	9	68.6%	4	100.0%	5	71.4%	9	81.8%	18	74.3%
売上合計額/Total sales	73	72.3%	41	46.6%	114	60.9%	80	61.5%	75	64.1%	155	62.8%	269	62.0%
中国合弁事業に関する利益 Profit from China JV														
小売会社の利益持分(持分法投資利益) Equity method investment gain	△ 16	-	△ 14	-	△ 30	-	△ 7	-	△ 11	-	△ 18	-	△ 48	-
卸売会社の利益持分(少数株主持分の51%相当) 51% of JV subsidiary	3	66.4%	3	100.0%	6	73.7%	3	60.0%	3	50.0%	6	54.5%	12	62.7%
ロイヤリティ税控除 Royalty after tax	2	52.6%	4	100.0%	6	68.6%	3	100.0%	3	60.0%	6	75.0%	12	74.3%
利益合計額/Total profit	△ 10	-	△ 7	-	△ 17	-	△ 1	-	△ 5	-	△ 6	-	△ 23	-

2022/2期

(単位: 百万円/JPY mil)	第1四半期/1st quarter		第2四半期/2nd quarter		上期/1st half		第3四半期/3rd quarter		第4四半期/4th quarter		下期/2nd half		通算/Total	
	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy
中国合弁事業に関する売上 Sales from China JV														
卸売/Wholesale	1,534	117.1%	1,369	170.3%	2,904	137.3%	2,148	116.2%	1,948	99.6%	4,096	107.6%	7,001	118.3%
ロイヤリティ/Royalty	118	162.1%	114	125.1%	233	141.6%	64	46.7%	118	99.7%	182	71.4%	415	98.8%
売上合計額/Total sales	1,653	119.5%	1,483	165.7%	3,137	137.6%	2,212	111.4%	2,066	99.6%	4,278	105.3%	7,416	117.0%
中国合弁事業に関する利益 Profit from China JV														
小売会社の利益持分(持分法投資利益) Equity method investment gain	4	-	67	162.0%	71	-	△ 48	-	△ 165	-	△ 213	-	△ 142	-
卸売会社の利益持分(少数株主持分の51%相当) 51% of JV subsidiary	93	110.0%	43	115.5%	137	111.7%	85	96.3%	111	103.2%	196	99.5%	335	104.5%
ロイヤリティ税控除 Royalty after tax	83	162.1%	79	80.6%	163	141.6%	44	46.7%	82	99.7%	126	71.2%	290	98.8%
利益合計額/Total profit	181	-	190	133.3%	371	-	82	32.2%	29	8.2%	111	18.1%	483	110.5%

(単位: 百万円/RMB mil)

(単位: 百万円/RMB mil)	第1四半期/1st quarter		第2四半期/2nd quarter		上期/1st half		第3四半期/3rd quarter		第4四半期/4th quarter		下期/2nd half		通算/Total	
	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy
中国合弁事業に関する売上 Sales from China JV														
卸売/Wholesale	93	111.5%	81	152.9%	174	126.7%	126	105.2%	110	88.0%	236	96.3%	410	107.4%
ロイヤリティ/Royalty	7	154.3%	6	112.8%	13	130.6%	4	41.6%	7	0.9%	11	0.6%	24	89.8%
売上合計額/Total sales	100	113.7%	88	148.4%	188	127.0%	130	100.9%	117	0.9%	247	0.9%	435	106.3%
中国合弁事業に関する利益 Profit from China JV														
小売会社の利益持分(持分法投資利益) Equity method investment gain	0	-	4	125.6%	4	-	△ 3	-	△ 9	-	△ 12	-	△ 8	-
卸売会社の利益持分(少数株主持分の51%相当) 51% of JV subsidiary	5	104.7%	3	193.8%	8	103.1%	5	87.1%	6	54.5%	11	84.6%	19	95.0%
ロイヤリティ税控除 Royalty after tax	5	154.3%	4	107.3%	9	130.6%	3	41.6%	5	83.3%	8	66.7%	17	89.8%
利益合計額/Total profit	11	-	11	117.1%	22	-	5	28.5%	1	4.3%	6	15.4%	28	100.4%

2021/2期

(単位: 百万円/JPY mil)	第1四半期/1st quarter		第2四半期/2nd quarter		上期/1st half		第3四半期/3rd quarter		第4四半期/4th quarter		下期/2nd half		通算/Total	
	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy
中国合弁事業に関する売上 Sales from China JV														
卸売/Wholesale	1,310	80.0%	804	73.9%	2,114	77.6%	1,849	98.2%	1,956	101.8%	3,805	100.0%	5,920	90.6%
ロイヤリティ/Royalty	73	66.0%	91	80.6%	164	73.4%	137	118.7%	118	79.6%	255	-	420	86.0%
売上合計額/Total sales	1,383	79.1%	895	74.5%	2,279	77.3%	1,986	99.4%	2,075	100.2%	4,061	-	6,340	90.3%
中国合弁事業に関する利益 Profit from China JV														
小売会社の利益持分(持分法投資利益) Equity method investment gain	△ 455	-	41	19.5%	△ 414	-	70	6588.1%	165	488.5%	235	691.2%	△ 177	-
卸売会社の利益持分(少数株主持分の51%相当) 51% of JV subsidiary	85	162.2%	37	80.6%	122	123.8%	89	131.8%	108	111.7%	197	120.1%	320	121.4%
ロイヤリティ税控除 Royalty after tax	51	66.0%	63	80.6%	115	73.4%	95	118.7%	82	79.6%	177	96.2%	294	86.0%
利益合計額/Total profit	△ 318	-	142	42.2%	△ 175	-	256	171.2%	357	151.9%	613	159.6%	437	69.4%

(単位: 百万円/RMB mil)

(単位: 百万円/RMB mil)	第1四半期/1st quarter		第2四半期/2nd quarter		上期/1st half		第3四半期/3rd quarter		第4四半期/4th quarter		下期/2nd half		通算/Total	
	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy	金額 amount	前年比 yoy
中国合弁事業に関する売上 Sales from China JV														
卸売/Wholesale	84	84.5%	53	77.3%	137	81.9%	120	98.0%	125	101.1%	245	99.6%	382	92.2%
ロイヤリティ/Royalty	5	69.5%	5	75.3%	10	77.4%	9	128.6%	8	0.8%	17	1.0%	27	87.5%
売上合計額/Total sales	89	83.6%	59	78.4%	148	81.5%	129	99.2%	133	1.0%	261	1.0%	409	91.9%
中国合弁事業に関する利益 Profit from China JV														
小売会社の利益持分(持分法投資利益) Equity method investment gain	△ 29	-	3	24.6%	△ 26	-	4	6802.0%	11	710.4%	15	928.1%	△ 11	-
卸売会社の利益持分(少数株主持分の51%相当) 51% of JV subsidiary	5	172.7%	2	52.6%	7	130.7%	6	136.4%	7	127.2%	13	131.3%	20	123.5%
ロイヤリティ税控除 Royalty after tax	3	70.0%	4	74.6%	7	77.4%	6	112.9%	6	99.8%	12	105.9%		